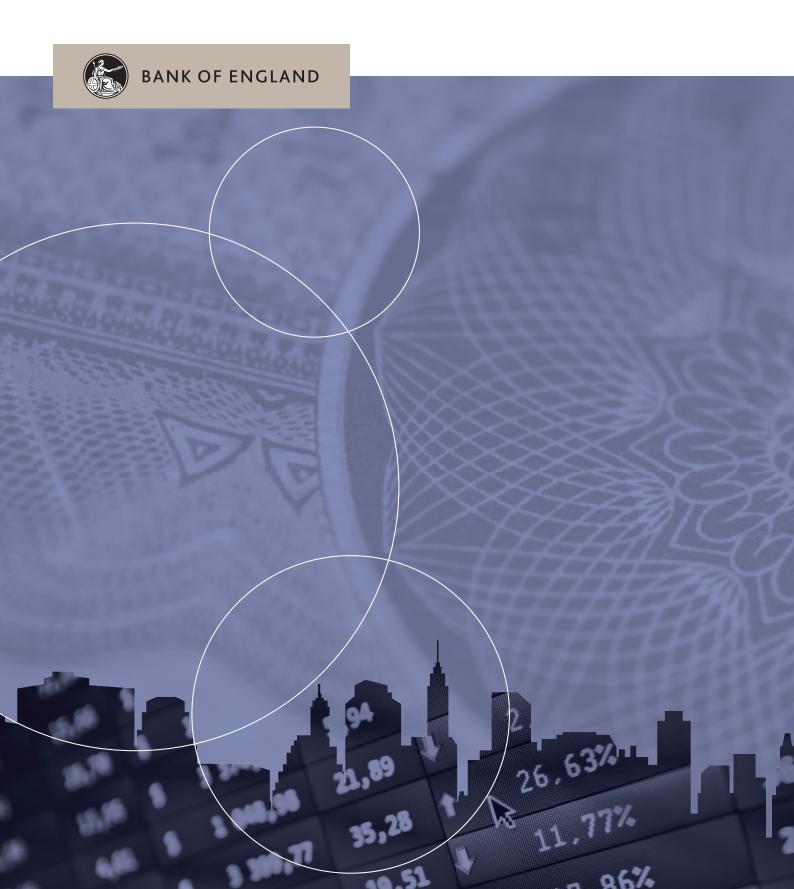
Survey results | 2014 Q4





2014 Q4

Developments in banks' balance sheets are of key interest to the Bank of England in its assessment of economic conditions. Changes in the price, quantity and composition of banks' liabilities may affect their willingness or ability to lend, and the price of lending. The aim of this survey is to improve understanding of the role of bank liabilities in driving credit and monetary conditions, complementing the existing *Credit Conditions Survey*. The first section provides information on developments in the volume and price of bank funding, covering both wholesale market funding and deposits from households and companies. The second section covers developments in the loss-absorbing capacity of banks as determined by their capital positions. The third section provides information on the internal price charged to business units within individual banks to fund the flow of new loans, sometimes referred to as the 'transfer price'. Developments in banks' transfer prices are an important factor in determining the cost of borrowing for firms and households.

This report presents the results of the 2014 Q4 survey. The 2014 Q4 survey was conducted between 10 November and 1 December 2014.

Additional background information on the survey can be found in the 2013 Q1 *Quarterly Bulletin* article 'The Bank of England *Bank Liabilities Survey*'.

This report, covering the results of the 2014 Q4 survey, and copies of the questionnaires are available on the Bank's website at

www.bankofengland.co.uk/publications/Pages/other/monetary/bls/default.aspx.

The publication dates in 2015 for future *Bank Liabilities Surveys* are: 2015 Q1 survey on 8 April 2015.



2014 Q4

Funding

- UK banks and building societies reported that their total funding volumes had decreased slightly in the three months to early December 2014, driven by slight falls in both retail and 'other' funding. Lenders expected total funding volumes to decrease further in 2015 Q1, driven by falls in retail deposit volumes.
- Spreads relative to appropriate reference rates on retail funding fell slightly in 2014 Q4, and were expected to remain broadly unchanged over the coming quarter. Lenders reported that 'other' funding spreads were broadly unchanged over the past quarter, and were expected to remain so in 2015 Q1.
- Lenders reported that the supply of deposits from households and firms had made a positive contribution to the volume of retail deposits raised in Q4, and were expected to continue to do so in 2015 Q1. Market share objectives were the main factor cited by lenders as pushing up their demand for household deposits in Q4, with funding structure objectives acting to reduce demand for household deposits on the quarter.
- The proportion of wholesale market funding accounted for by long-term instruments increased slightly in Q4, and was expected to increase further in Q1. Regulatory drivers and lower funding costs were the most significant factors pushing up banks' demand for long-term wholesale debt issuance in 2014 Q4, with issuance of long-term senior unsecured debt increasing significantly, as a proportion of total issuance.

Capital

- Lenders reported that their total capital levels increased significantly in Q4, and total capital levels were expected to rise further in 2015 Q1.
- Regulatory drivers had again contributed significantly to lenders' demand for capital in Q4, and, for the first time since 2013 Q2, to lenders' demand for AT1 and T2 capital instruments, relative to common equity. This was expected to continue over the coming quarter.

Transfer pricing

• Lenders reported that the internal price charged to business units to fund the flow of new loans (the 'transfer price') fell significantly in 2014 Q4, reflecting significant falls in reference rates. The transfer price was expected to increase slightly over the next three months, driven by an expected increase in reference rates and short-term wholesale funding spreads.

This report presents the results of the 2014 Q4 survey. The 2014 Q4 survey was conducted between 10 November and 1 December 2014. The results are based on lenders' own responses to the survey. They do not necessarily reflect the Bank of England's views on developments in bank liabilities. To calculate aggregate results, each lender is assigned a score based on their response. Lenders who report that conditions have changed 'a lot' are assigned twice the score of those who report that conditions have changed 'a little'. These scores are then weighted by lenders' market shares. The results are analysed by calculating 'net

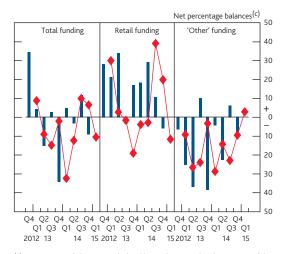
percentage balances' — the difference between the weighted balance of lenders reporting that, for example, volumes were up/down. The net percentage balances are scaled to lie between ±100.

This report, and copies of the questionnaires are available on the Bank's website at www.bankofengland.co.uk/publications/Pages/other/monetary/

www.bankofengland.co.uk/publications/Pages/other/monetary bls/default.aspx.

In the three months to the beginning of December, lenders reported that their total funding volumes had decreased slightly, driven by falls in both retail and 'other' funding. Lenders expected total funding volumes to decrease further in 2015 Q1, driven by further falls in retail deposits. Spreads — relative to appropriate reference rates — on retail funding fell slightly in Q4, and were expected to remain broadly unchanged over the coming quarter. Lenders reported that 'other' funding spreads were broadly unchanged over the past quarter, and were expected to remain so in 2015 Q1. Lenders highlighted a continued shift in wholesale funding toward long-term issuance, with regulatory drivers and relative cost pushing up on demand for long-term senior unsecured debt. Lenders again reported that total capital levels increased significantly in Q4. Regulatory drivers had contributed positively to lenders' demand for capital, and to lenders' demand for AT1 and T2 capital instruments in Q4. Lenders reported that the internal price charged to business units to fund the flow of new loans (the 'transfer price') fell significantly in 2014 Q4, reflecting falls in reference rates. The 'transfer price', however, was expected to increase slightly over the next three months.

Chart 1 Funding volumes(a)(b)



- (a) Net percentage balances are calculated by weighting together the responses of those lenders who answered the question. The blue bars show the responses over the previous three months. The red diamonds show the expectations over the next three months. Expectations balances have been moved forward one quarter so that they can be compared with the actual outturns in the following quarter.

 (b) Question: 'How have funding volumes changed?'.

 (c) A positive balance indicates an increase in funding volumes.

The Bank Liabilities Survey was conducted between 10 November 2014 and 1 December 2014.(1)

Funding

The terms and conditions under which banks can raise funding will influence their capacity to lend and the price of that lending.(2) This section explores key developments in banks' funding over the three months to early December and their expectations for the next three months. It covers retail funding from households and private non-financial corporations (PNFCs), as well as wholesale funding from larger investors such as pension funds, insurance companies and hedge funds.

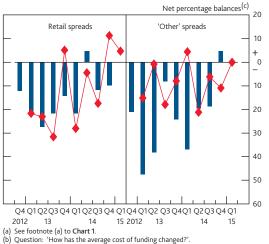
UK banks⁽³⁾ reported that their total funding volumes had decreased slightly in the three months to early December, driven by slight falls in both retail and 'other' funding (Chart 1). Lenders expected total funding volumes to decrease further in 2015 Q1, driven by further falls in retail deposit volumes.

⁽¹⁾ For more information on the survey and its design, see Bell, V, Butt, N and Talbot, J, The Bank of England Bank Liabilities Survey', Bank of England Quarterly Bulletin Vol. 53, No.1 pages 68–76.

⁽²⁾ Developments in banks' provision of credit are covered in the Bank of England's Credit Conditions Survey. The 2014 Q4 survey can be found www.bankofengland.co.uk/publications/Documents/other/monetary/ccs/ creditconditionssurvey150106.pdf.

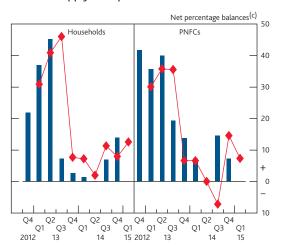
⁽³⁾ Throughout this report 'banks' and 'lenders' refers to banks and building societies.

Chart 2 Funding spreads(a)(b)



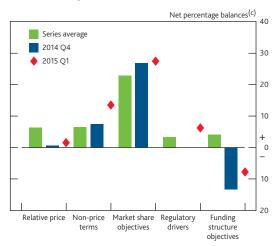
- (b) Question: 'How has the average cost of funding changed?'(c) A positive balance indicates an increase in funding spreads.

Chart 3 Supply of deposits(a)(b)



- (b) Question: 'How has the changing supply of deposits by households/PNFCs, unrelated to rates paid or non-price terms on those deposits, contributed to changes in the volumes of household/PNFC deposits that you have raised?'.
- (c) A positive balance indicates a positive contribution to deposit volumes from the supply of

Chart 4 Factors affecting lenders' demand for household deposits(a)(b)



- (a) See footnote (a) to Chart 1. The green bar shows the average responses of the series over 2012 Q4-2014 Q3. The blue bar shows data for 2014 Q4. The red diamonds show the CVIC Q==2014 Q3. The bute an annual state in the properties of properties for 2015 Q1.

 Question: "Which of the following demand factors have been/are likely to be important to the properties of the properties
- reasons for changes in the volumes of household deposits that you have raised?
- (c) A positive balance indicates a positive contribution to deposit volumes from the selected demand factor.

Lenders reported that spreads — relative to appropriate reference rates — on retail funding fell slightly in 2014 Q4, contrary to previous expectations of a rise (Chart 2). Retail spreads were expected to remain broadly unchanged over the coming quarter. Lenders reported that 'other' funding spreads were broadly unchanged over the past quarter, and were expected to remain so in 2015 Q1.

Deposits

Lenders reported that the supply of deposits from PNFCs and households had made a positive contribution to the volume of deposits raised in 2014 Q4 (Chart 3). Lenders expected this to continue in 2015 Q1.

Market share objectives continued to be the main factor pushing up lenders' demand for household deposits in Q4, with non-price terms also playing a role. This was partially offset by the impact of funding structure objectives (Chart 4), where many banks had reported strong retail deposit volumes earlier in the year, and some may have had less need to increase these further in Q4. For PNFCs, the relative price of deposits and non-price terms were reported to have been the main drivers pushing up lenders' demand for deposits in Q4. These factors were expected to continue to push up demand in 2015 Q1.

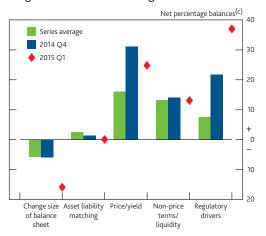
Wholesale markets

The proportion of wholesale market funding issued in public, rather than private, markets increased significantly in 2014 Q4, and was expected to increase further in 2015 Q1. As a proportion of wholesale market funding, lenders reported that issuance of long-term senior unsecured debt had increased significantly in 2014 Q4. The proportion of structured notes, covered bonds and, particularly, asset-backed securities had decreased over the same period. Lenders expected these trends to persist into 2015 Q1.

Lenders reported that lower funding costs and regulatory drivers were the most significant factors contributing positively to banks' demand for long-term wholesale issuance in 2014 Q4. And regulatory drivers, in some cases relating to recent proposals on total loss-absorbing capacity, and lower funding costs were expected to be the most significant factors pushing up long-term wholesale issuance in 2015 Q1 (Chart 5). In terms of supply factors, lenders reported that investor demand and supportive market conditions were factors pushing up slightly on long-term issuance in Q4, and these factors were expected to do so to a somewhat greater extent in Q1.

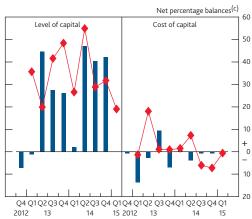
In terms of short-term instruments, lenders reported that the proportion of short-term unsecured borrowing had fallen in 2014 Q4, while other sources remained unchanged. This was expected to continue in 2015 Q1. Lower funding costs contributed positively to demand, but this was partially offset by a desire to reduce balance sheet size.

Chart 5 Demand factors affecting banks' issuance of long-term wholesale funding^{(a)(b)}



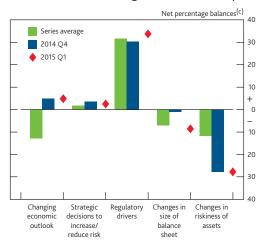
- (a) See footnote (a) to Chart 4.
- (b) Question: 'Which of the following demand factors have affected your issuance of long-term wholesale debt funding?'.
- (c) A positive balance indicates a positive contribution to debt issuance from the selected demand factor.

Chart 6 Changes in the level and cost of banks' capital(a)(b)



- (a) See footnote (a) to Chart 1
- (b) Questions: 'How has the level of total capital changed?' and 'How has the average cost of capital changed?
- (c) A positive balance indicates an increase in banks' total level of capital, or an increase in the cost of capital.

Chart 7 Factors affecting the demand for capital(a)(b)



- (a) See footnote (a) to Chart 4
- (a) See rooting (a) to Chart 4.
 (b) Question: Which of the following factors have been/are likely to be important reasons for changes to total capital?'.
- (c) A positive balance indicates a positive impact on the demand for capital caused by the

Lenders reported that sterling issuance of wholesale debt had decreased in Q4, but was expected to increase in 2015 Q1. Dollar issuance remained unchanged in Q4, while issuance of wholesale debt in euros and other non-sterling currencies increased. As in previous quarters, changes in the relative cost of funds due to currency swaps and differences in investor demand were the most significant factors pushing up non-sterling issuance in Q4, and this was expected to continue in Q1.

Capital

Banks' capital positions may affect banks' funding costs and the price and availability of credit to households and companies, while the costs of capital are also taken into account when banks price lending.⁽¹⁾ This section explores key developments in banks' capital over the past three months and expectations for 2015 Q1.

Lenders reported that their total level of capital had increased significantly in 2014 Q4, for the third consecutive quarter (Chart 6). They expected total capital levels to increase further in 2015 Q1. The balance of profits, losses, deductions and charges for UK operations had continued to contribute significantly to total capital levels in Q4, and were expected to contribute significantly again in 2015 Q1. The average cost of capital was broadly unchanged in Q4, and was expected to remain stable in Q1.

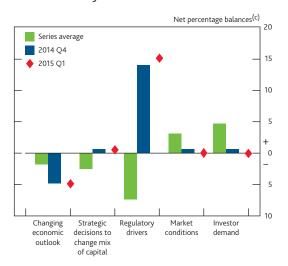
Regulatory drivers remained the most significant factor pushing up lenders' demand for capital in Q4, and this was expected to continue in 2015 Q1 (Chart 7). A reduction in the riskiness of assets was again reported to be the only factor pushing down on lenders' demand for capital in Q4. A significant change in the riskiness of assets and a slight reduction in the size of balance sheets were expected to pull down demand for capital in Q1.

Investor demand for bank capital instruments increased slightly in Q4 from both UK and non-UK investors. The increase in the demand for capital instruments has been a consistent theme since the *Bank Liabilities Survey* was launched in 2012 Q4.

Banks' total capital positions can be split into three broad groups: common equity Tier 1 capital (CET1); additional Tier 1 capital (AT1); and Tier 2 capital (T2). For the first time since 2013 Q2, lenders reported that regulatory drivers had pushed up the proportion of capital accounted for by AT1 and T2 capital relative to common equity in Q4 (Chart 8). This factor was expected to have a similar influence on the mix of capital in 2015 Q1.

⁽¹⁾ For more information, please see Button, R, Pezzini, S and Rossiter, N (2010), 'Understanding the price of new lending to households', *Bank of England Quarterly Bulletin*, Vol. 50, No. 3, pages 172–82.

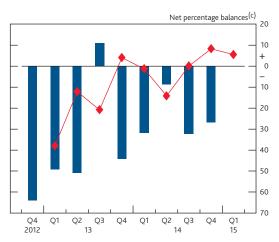
Chart 8 Factors affecting the proportion of total capital accounted for by AT1 and T2 instruments(a)(b)



- (a) See footnote (a) to Chart 4
- (a) see rooting e.g. to Criar 4.

 (b) Questions: 'How have the following factors affected the proportion of total capital accounted for by additional Tier 1 and Tier 2 capital instruments over the past three months?' and 'What are your expectations for the next three months?'
- (c) A positive balance indicates a positive impact on the proportion of total capital accounted for by AT1/T2 instruments caused by the selected factor.

Chart 9 Banks' marginal absolute cost of providing funds to business units(a)(b)



- (a) See footnote (a) to Chart 1.
 (b) Question: 'How has the marginal absolute cost of providing funds to business units changed
- (sometimes referred to as the 'transfer price')?'.

 (c) A positive balance indicates an increase in funding costs.

Transfer pricing

A bank's transfer price is the marginal absolute cost charged internally to business units for obtaining funding from the treasury unit, ie the cost of funding the flow of new loans. The transfer price will therefore be a key influence on the cost of borrowing for firms and households.

The transfer price was again reported to have fallen significantly in 2014 Q4 (Chart 9). Lenders reported that this mainly reflected significant falls in swaps or other reference rates, rather than changes in wholesale and retail funding spreads. The transfer price was expected to increase slightly over the next three months, driven by a significant expected increase in swaps or other reference rates and a rise in short-term wholesale funding spreads.

Annex 1 Definitions and terminology

This annex provides further details of the questions referred to in the main text.

Terminology and general definitions

The following terms are used within the report:

- Cost the cost to the issuing bank of raising money via the specified form of funding.
- **Demand factor** a factor that influences a bank's need or desire for a particular volume of funding or capital, holding constant any supply factors.⁽¹⁾ These factors include price terms, such as the interest rate paid, spread charged or yield; non-price terms or market liquidity; and regulatory factors.
- Supply factors these typically include market access (ie whether markets are open or shut to issuers of debt) and *investor* demand in the case of wholesale debt finance or capital, as well as changing supply, unrelated to changes in prices, on the part of depositors for retail deposits.

Section 1 – Funding

This section refers to the following broad funding types:

- Total funding all wholesale and retail funding.
- **Retail funding** funding raised by banks in the form of deposits from households and private non-financial corporations (PNFCs).
- Other funding funding in wholesale public debt capital markets, private placement markets and directly from central bank operations.

It also refers to the following funding instruments:

Short-term funding

- Certificate of deposit a time deposit, with maturity of less than twelve months, in the form of a promissory note that is issued by banks and can be traded in secondary markets.
- Commercial paper a discount instrument security with maturity of less than twelve months, which can be traded in secondary markets.
- Short-term repo/securities lending funding raised via the sale and subsequent repurchase of a security or similar transaction, with term of less than twelve months.
- Unsecured borrowing including deposits from other financial companies (OFCs) and interbank deposits funding raised via deposits placed by other financial corporations and other banks.

Long-term funding

- Long-term repo/securities lending funding raised via the sale and subsequent repurchase of a security or similar transaction, with term of greater than twelve months.
- Structured products: structured notes debt instruments based on derivatives which pay coupons and a final redemption value linked to asset prices.
- **Structured products**: **other** other structured debt instruments whose payout or structure is related to another market indicator or asset price.
- Senior unsecured debt debt securities issued by banks that pay a coupon, along with a final redemption payment.
- Asset-backed securities debt securities issued by special purpose vehicles, but ultimately 'sponsored' by banks (or other
 asset originators), that pay a coupon along with a final redemption payment. The security is backed by, and cash flows come
 from, assets such as residential mortgage loans, commercial mortgage loans or credit card receivables.
- Covered bonds debt securities issued by banks that pay a coupon, along with a final redemption payment. The security has an associated 'cover pool' of assets, such that the investor has dual recourse to both the issuer and the 'cover pool'.

Section 2 – Capital

The following terms are used within this section:

- Total capital the total level of capital.
- Cost of capital the average cost of capital to the issuing institution.
- Common equity Tier 1 capital paid-up share capital/common stock (issued and fully paid ordinary shares/common stock) and disclosed reserves created or increased by appropriations of retained earnings or other surplus (for example, share premiums, retained profit, general reserves and legal reserves).
- Additional Tier 1 capital going concern capital that is not included in common equity Tier 1 (for example, perpetual non-cumulative preference shares).
- Tier 2 capital subordinated instruments that meet the criteria for Tier 2 (and not Tier 1) capital and certain loan loss provision.

This section refers to how various factors might affect a bank's actual and desired level of capital. These factors should be interpreted as follows:

Direct effects:

• Direct effects of profits, losses, deductions and charges (UK-specific/non-UK specific) — how the balance of profits, losses, deductions and charges have affected the total level of capital. Deductions are defined as regulatory changes to the definition of capital: for example if a regulator defined capital more narrowly, this would reduce a bank's total capital. The contribution of such factors is identified within the United Kingdom and outside the United Kingdom.

Factors that have affected banks' demand for capital:

- Changing economic outlook if a bank expects the economic outlook to deteriorate then it might want to hold a higher level of total capital.
- Strategic decisions to increase/reduce risk strategic decisions to change the size of a bank's capital buffer above the regulatory requirement, eg if a bank decided to hold a larger capital buffer it would require more capital.
- Regulatory drivers if regulatory authorities increased required capital levels then a bank may need to raise more capital.
- Changes in size of balance sheet if a bank expects the size of its balance sheet to increase then it might want to hold a higher *level* of capital.
- Changes in riskiness of assets this captures changes to the riskiness of assets, or their risk weighting. If regulatory risk weightings were increased then a bank might need to increase its level of capital. Additionally if a bank chose to hold riskier assets, its demand for capital might increase.

Supply factors:

- Market conditions covers the effects of market access and investor demand.
- Investor pressure to change volume of capital changes due to investor concerns about the ability of the respondent to absorb losses.

The section also refers to how various factors might affect the composition of a bank's capital. This question asks about whether economic conditions, strategic decisions to change the mix of capital, regulatory drivers, market conditions or investor demand have contributed positively or negatively to the *proportion* of total capital accounted for by additional Tier 1 and Tier 2 capital, as opposed to common equity Tier 1 capital.

Section 3 – Transfer pricing

The following terms are used within this section:

- Average absolute cost this can be interpreted as the cost to a bank of funding the stock of loans.
- Marginal absolute cost this can be interpreted as the cost of funding the flow of new loans, rather than the average cost of funding the stock of existing loans. This is sometimes referred to as the 'transfer price'.
- Swaps or reference rates The transfer price can typically be broken down into the spreads on selected debt instruments, the reference rates to which those spreads are quoted, and the cost of swapping fixed and floating-rate payments. This question identifies the contribution to the transfer price from the latter two.

Annex 2 Bank Liabilities Survey questionnaire results

To calculate aggregate results, each bank is assigned a score based on their response. For example, banks that report that funding volumes have changed 'a lot' are assigned twice the score of those that report that volumes have changed 'a little'. The scores are weighted by banks' market shares, and the aggregate result is scaled to lie between ±100.

Positive balances indicate that banks, on balance, reported/expected volumes or proportions of funding to be higher than over the previous/current three-month period; demand or supply factors to have contributed positively to volumes; or spreads to have increased relative to the previous/current three-month period (ie become more costly).

Where the survey balances are discussed, descriptions of a 'significant' change refer to a net percentage balance greater than 20 in absolute terms, and a 'slight' change refers to a net percentage balance of between 5 and 10 in absolute terms. Survey balances between 0 and 5 in absolute terms are described as unchanged.

The first *Bank Liabilities Survey* was conducted in 2012 Q4. A full set of results is available in Excel on the Bank's website at www.bankofengland.co.uk/publications/Pages/other/monetary/bls/default.aspx.

					Net perd	entage b	alances ⁽	a)		
		2012		20)13			2	2014	
		Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Funding										
1 How have funding volumes changed?(b)										
Total funding	Past three months	34.5	4.5	-15.3	2.8	-34.3	4.8	-3.2	11.7	-9.2
	Next three months	8.8	-9.1	-14.9	-2.1	-32.5	-12.4	9.9	6.6	-10.6
Retail deposit funding	Past three months	28.3	21.2	34.1	-3.6	17.1	18.3	29.3	10.6	-5.8
	Next three months	30.0	2.7	-1.7	-19.1	-3.8	-2.9	39.1	19.8	-11.6
'Other' funding	Past three months	-6.6	-25.4	-36.8	10.4	-38.5	-4.2	-22.5	6.1	-8.5
G	Next three months	-9.2	-26.6	-23.9	-3.3	-28.8	-14.3	-23.0	-9.5	2.9
2 How has the average cost of funding changed	? (c)									
Retail deposit spreads relative to appropriate	Past three months	-12.0	-21.5	-27.5	-21.7	-14.2	-21.6	4.7	-11.8	-9.9
reference rate(s)	Next three months	-21.7	-23.1	-31.7	5.1	-28.1	-4.5	-17.5	11.3	4.7
'Other' funding spreads relative to appropriate	Past three months	-21.0	-47.5	-38.1	-8.1	-24.2	-37.0	-19.5	-18.8	4.8
reference rate(s)	Next three months	-15.2	-0.8	-17.9	-8.0	4.5	-21.2	-6.2	-10.9	0.0
 Deposits										
3 Factors contributing to changes in household	deposit volumes:(d)									
Demand factors										
Rates paid relative to the cost of other liabilities	Past three months	17.2	7.1	0.9	-6.2	-1.3	2.0	25.0	6.3	0.6
	Next three months	3.5	20.2	27.7	-21.7	-23.5	1.9	21.3	-3.7	1.5
Non-price terms	Past three months	-4.4	21.6	28.3	-3.4	-4.3	-3.9	6.3	11.8	7.3
	Next three months	2.1	28.2	10.7	1.9	-4.3	4.7	6.3	8.4	13.5
Market share objectives	Past three months	27.7	33.6	48.5	8.3	13.2	14.9	14.4	21.9	26.8
,	Next three months	27.1	40.3	35.1	23.1	6.6	19.5	14.4	21.9	27.4
Regulatory drivers	Past three months	-5.4	15.6	15.2	0.8	-0.5	0.8	0.0	0.0	0.0

Next three months

23.7

16.8

15.6

-0.5

0.0

19.8

0.0

6.2

					Net perc	entage b	oalances(a)		
		2012		20)13			2	014	
		Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Funding structure objectives (excluding those	Past three months	26.2	6.2	14.5	0.8	-8.0	-7.3	-5.9	6.2	-13.3
driven by regulation)	Next three months	18.9	6.2	8.3	-4.7	-7.7	-6.7	-4.9	3.5	-7.8
Supply factors										
Changing supply of deposits by households,	Past three months	21.8	37.0	45.3	7.2	2.6	1.4	0.2	6.9	13.9
unrelated to rates paid or non-price terms on those deposits	Next three months	30.9	40.9	46.1	7.7	7.2	2.0	11.3	7.9	12.5
4 Factors contributing to changes in private non	-financial corporations	(PNFCs) d	eposit v	olumes:						
Demand factors										
Rates paid relative to the cost of other liabilities	Past three months	19.2	31.7	8.9	-26.0	-21.3	-13.0	-13.1	2.3	10.2
	Next three months	13.4	28.8	20.6	-0.2	-0.2	6.6	-12.1	2.3	10.2
Non-price terms	Past three months	11.9	5.7	0.8	-13.7	-13.2	-7.2	-2.5	11.4	19.4
	Next three months	8.7	5.7	0.3	-6.3	-6.9	-7.2	-2.5	11.4	19.4
Market share objectives	Past three months	21.8	21.3	16.7	-6.6	8.3	21.2	15.0	0.0	0.0
•	Next three months	21.8	21.3	21.1	-0.3	20.9	14.9	15.0	0.0	0.0
Regulatory drivers	Past three months	0.9	2.4	-5.5	-14.3	-6.7	-14.6	-9.9	-3.2	4.8
9	Next three months	2.0	2.4	-5.5	6.9	-6.7	-14.6	5.2	11.9	4.8
Funding structure objectives (excluding those	Past three months	12.8	16.4	7.4	-21.4	-21.3	-9.3	-9.1	-3.2	4.8
driven by regulation)	Next three months	10.7	6.7	8.2	-15.1	-8.8	-13.6	-8.1	-2.2	5.9
Supply factors										
Changing supply of deposits by PNFCs,	Past three months	41.8	35.8	40.1	19.3	13.8	7.2	0.0	14.6	7.3
unrelated to rates paid or non-price terms on those deposits	Next three months	30.1	35.8	35.6	6.6	6.6	0.0	-7.2	14.6	7.3
5 Factors contributing to changes in other finan	cial corporations (OFCs) deposit v	olumes:							
Demand factors										
Rates paid relative to the cost of other liabilities	Past three months	52.9	49.8	31.0	-4.0	-17.8	14.9	20.5	19.5	19.9
	Next three months	45.9	45.7	16.8	17.9	3.3	14.9	19.5	20.6	19.9
Non-price terms	Past three months	6.2	-6.6	-6.2	0.0	-6.4	-0.8	0.0	0.0	0.0
	Next three months	13.4	8.4	-7.7	1.0	-7.4	-0.8	0.0	0.0	0.0
Market share objectives	Past three months	0.3	0.3	0.3	-0.3	-6.6	0.0	0.0	0.0	0.6
	Next three months	14.9	16.1	0.3	-0.3	6.0	0.0	0.0	0.0	0.0
Regulatory drivers	Past three months	-14.7	-14.8	-15.0	-8.5	-21.6	-10.9	-13.0	2.3	6.4
	Next three months	7.0	0.3	-20.4	6.4	-15.3	-15.7	2.0	17.4	6.4
Funding structure objectives (excluding those	Past three months	25.5	24.3	9.8	-8.0	-20.1	-2.1	4.5	-0.7	0.6
driven by regulation)	Next three months	43.5	35.7	10.6	-8.0	-28.6	-6.9	5.5	-0.7	0.0
Supply factors										
Changing supply of deposits by OFCs,	Past three months	24.7	38.1	36.4	5.6	5.9	-1.0	0.6	4.7	0.0
unrelated to rates paid or non-price terms on those deposits	Next three months	22.1	29.4	22.4	5.6	-1.3	0.0	0.6	3.7	0.0

Net	percentage	ha	lances(a)	

2012		201	3			20	14	
Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4

Wholesale debt funding

$6\,$ How have the proportions of wholesale market funding (excluding central bank operations) raised through the following sources changed? $^{(e)}$

raised through the following sources changed?	=)									
Proportion of private/public issuance	Past three months	16.0	21.1	-4.4	15.6	-3.5	-5.4	-18.8	-6.5	-20.4
	Next three months	8.1	12.5	4.5	-2.2	-10.2	-19.9	-14.0	-20.1	-11.0
Proportion of long-term/short-term issuance	Past three months	8.8	4.1	-9.4	-0.5	9.4	-10.2	10.3	10.5	8.3
	Next three months	-4.4	20.8	7.4	-7.8	21.6	27.7	19.3	22.6	14.6
Short-term funding										
Certificates of Deposit	Past three months	-6.3	6.5	-5.7	-6.8	10.1	4.3	-3.5	7.3	-1.3
	Next three months	-7.5	9.6	-8.7	7.1	28.5	-4.8	-1.8	0.0	-1.5
Commercial Paper	Past three months	3.9	-6.3	11.5	3.5	2.0	7.1	-4.7	2.5	-1.3
	Next three months	-0.2	2.4	7.0	0.3	21.1	-4.8	0.0	4.8	3.4
Short-term repo/securities lending	Past three months	11.2	1.0	9.4	4.4	-0.2	-4.8	2.5	-11.8	-0.1
	Next three months	6.0	1.5	6.1	-6.8	0.8	8.2	1.2	-6.2	-4.0
Unsecured borrowing including deposits from	Past three months	-3.7	13.2	-6.7	1.8	-13.1	5.9	3.3	17.3	-11.0
OFCs and interbank deposits	Next three months	-7.3	-1.5	-0.3	-0.3	-22.5	4.4	0.6	-4.8	-10.9
Long-term funding										
Long-term repo/securities lending	Past three months	6.8	-6.6	1.0	1.8	-6.9	-20.2	-21.2	-14.5	-6.3
	Next three months	1.7	1.1	-3.1	0.6	-6.3	-22.2	-6.2	-7.3	-7.3
Structured products: structured notes	Past three months	-14.1	-6.6	0.0	-7.4	0.0	-7.2	-12.0	-14.6	-9.8
	Next three months	-11.0	0.0	-4.8	-7.4	-7.4	-14.6	-12.0	-14.6	-2.6
Structured products: other	Past three months	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
	Next three months	-6.5	0.0	-4.8	0.0	0.0	0.0	0.0	0.0	0.0
Senior unsecured debt	Past three months	-8.9	14.2	4.7	12.5	11.7	28.4	25.0	25.5	35.9
	Next three months	6.6	9.8	0.0	7.2	16.3	26.3	24.2	20.7	20.2
Asset-backed securities (excluding	Past three months	3.8	-0.5	-7.3	-6.4	-15.7	-2.2	20.3	-12.8	-37.1
covered bonds)	Next three months	-0.8	7.8	-2.5	-4.3	-13.2	11.6	-19.4	1.9	-17.6
Covered bonds	Past three months	2.1	0.3	-6.5	-6.9	10.0	16.5	24.7	-4.5	-11.9
	Next three months	-6.3	-6.2	-1.8	6.3	-6.9	3.7	-2.4	4.1	-12.2

Net percentage balances(a)

		2012		20	13			20	014	
		Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
7 How has demand for wholesale debt from	the following investors cha	inged? ^(f)								
All investors	Past three months	54.1	20.9	19.3	-9.6	3.7	21.2	3.0	9.1	-4.0
	Next three months	32.3	17.2	12.3	1.7	4.2	6.1	2.7	-4.1	-6.0
UK investors	Past three months	53.0	20.9	12.3	-2.2	3.7	21.2	-4.2	9.1	-4.6
	Next three months	32.3	17.2	5.4	1.7	4.2	6.1	2.7	-4.1	-6.0
Non-UK investors	Past three months	53.5	20.9	19.3	-9.6	3.7	21.2	3.0	8.0	3.2
	Next three months	32.3	16.2	11.3	1.7	4.2	6.1	2.7	-4.8	-6.0
Breakdown										
Retail investors	Past three months	6.4	0.8	4.6	3.8	5.4	-0.8	0.0	0.0	-8.0
	Next three months	14.9	23.4	-0.5	1.0	10.0	0.0	0.7	-7.3	-7.3
Other banks	Past three months	46.4	8.7	0.9	-8.8	3.1	9.1	9.1	8.4	-4.7
	Next three months	38.4	15.9	-0.2	1.5	3.0	0.7	9.2	-5.3	-6.6
Money market funds	Past three months	29.4	11.3	13.1	-8.0	-3.4	13.4	1.2	7.8	1.4
	Next three months	29.4	15.4	8.1	1.2	9.9	5.5	1.4	-6.6	-6.6
Hedge funds	Past three months	43.6	8.4	0.9	-7.3	6.9	21.5	9.8	9.1	3.3
	Next three months	22.3	16.1	12.8	0.5	4.8	5.5	10.5	-5.9	-6.6
Sovereign wealth funds	Past three months	42.5	7.7	8.4	-8.0	3.3	7.9	0.6	0.7	-6.0
	Next three months	29.2	16.4	12.3	0.9	2.8	0.7	1.1	-5.9	-6.6
Insurance companies and pension funds	Past three months	58.4	19.6	7.9	-8.8	2.3	20.7	1.7	9.1	3.3
	Next three months	42.4	15.7	5.1	1.2	3.3	5.5	1.9	-4.6	-6.6
Other asset managers	Past three months	52.4	13.6	7.9	-8.0	-3.7	21.2	1.7	9.1	2.6
-	Next three months	36.7	16.2	5.1	1.2	-3.1	6.1	9.2	-4.6	-6.6

Maturity of wholesale debt funding

8 Factors affecting issuance of short-term wholesale debt funding:

Demand factors

Past three months	-24.9	-29.7	-7.5	-1.6	-8.4	-8.3	-7.2	-8.0	-7.3
Next three months	6.4	-33.9	1.8	-1.0	-10.5	-1.1	0.0	-0.7	-7.3
Past three months	-3.5	-15.1	-19.7	0.0	0.0	-4.8	0.0	-0.7	0.0
Next three months	25.5	-14.8	-19.7	0.6	0.0	-4.8	0.0	-0.7	4.7
Past three months	-8.7	4.3	-5.2	4.0	-0.7	-4.8	20.3	19.1	19.9
Next three months	18.4	5.1	0.3	5.1	-1.3	-4.8	20.3	19.1	19.9
Past three months	-8.4	-0.2	1.1	-5.9	-0.4	-2.5	0.0	5.5	-2.1
Next three months	22.4	-0.2	1.1	-6.0	-8.4	-8.8	0.7	4.8	-0.6
Past three months	-0.3	-6.8	2.8	4.8	13.2	-1.1	-4.7	12.8	1.1
Next three months	-6.5	-6.0	2.8	13.3	11.8	-8.5	-4.7	6.6	1.1
Past three months	-5.2	5.1	1.6	6.6	2.4	2.2	4.0	4.1	-2.4
Next three months	15.0	21.4	6.5	8.0	1.8	3.2	4.0	-3.2	-1.3
Past three months	2.7	19.1	12.5	12.7	1.4	2.2	11.2	4.6	-2.4
Next three months	16.4	27.9	5.7	9.1	0.8	10.4	11.2	4.6	-6.0
	Next three months Past three months Next three months Past three months Next three months Next three months	Next three months Past three months Next three months Past three months Past three months Next three months Past three months Past three months Next three months Past three months Past three months Next three months Past three months 15.0 Past three months 2.7	Next three months 6.4 -33.9 Past three months -3.5 -15.1 Next three months 25.5 -14.8 Past three months -8.7 4.3 Next three months 18.4 5.1 Past three months -8.4 -0.2 Next three months -0.3 -6.8 Next three months -6.5 -6.0 Past three months -5.2 5.1 Next three months 15.0 21.4 Past three months 2.7 19.1	Next three months 6.4 -33.9 1.8 Past three months -3.5 -15.1 -19.7 Next three months 25.5 -14.8 -19.7 Past three months -8.7 4.3 -5.2 Next three months 18.4 5.1 0.3 Past three months -8.4 -0.2 1.1 Next three months -0.3 -6.8 2.8 Next three months -6.5 -6.0 2.8 Past three months -5.2 5.1 1.6 Next three months 15.0 21.4 6.5 Past three months 2.7 19.1 12.5	Next three months 6.4 -33.9 1.8 -1.0 Past three months -3.5 -15.1 -19.7 0.0 Next three months 25.5 -14.8 -19.7 0.6 Past three months -8.7 4.3 -5.2 4.0 Next three months 18.4 5.1 0.3 5.1 Past three months -8.4 -0.2 1.1 -5.9 Next three months 22.4 -0.2 1.1 -6.0 Past three months -0.3 -6.8 2.8 4.8 Next three months -6.5 -6.0 2.8 13.3 Past three months -5.2 5.1 1.6 6.6 Next three months 15.0 21.4 6.5 8.0 Past three months 2.7 19.1 12.5 12.7	Next three months 6.4 -33.9 1.8 -1.0 -10.5 Past three months -3.5 -15.1 -19.7 0.0 0.0 Next three months 25.5 -14.8 -19.7 0.6 0.0 Past three months -8.7 4.3 -5.2 4.0 -0.7 Next three months 18.4 5.1 0.3 5.1 -1.3 Past three months -8.4 -0.2 1.1 -5.9 -0.4 Next three months 22.4 -0.2 1.1 -6.0 -8.4 Past three months -0.3 -6.8 2.8 4.8 13.2 Next three months -6.5 -6.0 2.8 13.3 11.8 Past three months -5.2 5.1 1.6 6.6 2.4 Next three months 15.0 21.4 6.5 8.0 1.8 Past three months 2.7 19.1 12.5 12.7 1.4	Next three months 6.4 -33.9 1.8 -1.0 -10.5 -1.1 Past three months -3.5 -15.1 -19.7 0.0 0.0 -4.8 Next three months 25.5 -14.8 -19.7 0.6 0.0 -4.8 Past three months -8.7 4.3 -5.2 4.0 -0.7 -4.8 Next three months 18.4 5.1 0.3 5.1 -1.3 -4.8 Past three months -8.4 -0.2 1.1 -5.9 -0.4 -2.5 Next three months 22.4 -0.2 1.1 -6.0 -8.4 -8.8 Past three months -0.3 -6.8 2.8 4.8 13.2 -1.1 Next three months -6.5 -6.0 2.8 13.3 11.8 -8.5 Past three months -5.2 5.1 1.6 6.6 2.4 2.2 Next three months 15.0 21.4 6.5 8.0 1.8 3.2	Next three months 6.4 -33.9 1.8 -1.0 -10.5 -1.1 0.0 Past three months -3.5 -15.1 -19.7 0.0 0.0 -4.8 0.0 Next three months -8.7 4.3 -5.2 4.0 -0.7 -4.8 20.3 Next three months 18.4 5.1 0.3 5.1 -1.3 -4.8 20.3 Past three months -8.4 -0.2 1.1 -5.9 -0.4 -2.5 0.0 Next three months 22.4 -0.2 1.1 -6.0 -8.4 -8.8 0.7 Past three months -0.3 -6.8 2.8 4.8 13.2 -1.1 -4.7 Next three months -6.5 -6.0 2.8 13.3 11.8 -8.5 -4.7 Past three months -5.2 5.1 1.6 6.6 2.4 2.2 4.0 Next three months 2.5 5.1 1.6 6.5 8.0 1.8 3.2	Next three months 6.4 -33.9 1.8 -1.0 -10.5 -1.1 0.0 -0.7 Past three months -3.5 -15.1 -19.7 0.0 0.0 -4.8 0.0 -0.7 Next three months 25.5 -14.8 -19.7 0.6 0.0 -4.8 0.0 -0.7 Past three months -8.7 4.3 -5.2 4.0 -0.7 -4.8 20.3 19.1 Next three months 18.4 5.1 0.3 5.1 -1.3 -4.8 20.3 19.1 Past three months -8.4 -0.2 1.1 -5.9 -0.4 -2.5 0.0 5.5 Next three months 22.4 -0.2 1.1 -6.0 -8.4 -8.8 0.7 4.8 Past three months -0.3 -6.8 2.8 4.8 13.2 -1.1 -4.7 12.8 Next three months -5.2 5.1 1.6 6.6 2.4 2.2 4.0 -3.2 </td

				1	Net perc	entage b	alances ^{(a})		
		2012		20	13			2	014	
		Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
9 Factors affecting issuance of long-term whole	esale debt funding:									
Demand factors										
Need or desire to change size of balance sheet	Past three months	-13.2	-44.0	-1.5	7.8	10.1	0.8	0.5	-6.7	-5.9
	Next three months	-9.4	-27.3	4.6	8.4	9.0	1.3	1.2	-12.5	-16.0
Asset-liability matching	Past three months	9.0	-7.8	0.0	6.5	0.9	14.3	-4.1	0.6	1.4
	Next three months	12.8	-6.2	-0.3	4.4	6.6	14.9	5.4	1.3	0.0
Price/yield	Past three months	24.9	6.9	24.3	7.8	7.2	6.6	24.7	25.7	31.1
	Next three months	16.7	18.1	24.3	4.4	13.7	9.2	22.7	30.4	24.8
Non-price terms/liquidity	Past three months	22.8	5.3	7.0	9.9	19.2	22.3	12.9	6.6	14.2
	Next three months	15.0	8.6	13.8	8.1	23.3	28.7	12.6	10.3	13.0
Regulatory drivers	Past three months	8.5	0.3	0.8	0.7	1.6	21.2	21.3	5.5	21.8
	Next three months	0.1	17.2	1.0	23.3	15.9	23.6	8.7	27.8	37.0
Supply factors										
Market access	Past three months	11.0	0.8	-0.3	3.3	-1.5	8.0	36.3	12.0	6.4
	Next three months	24.3	14.3	4.2	7.7	14.6	14.5	19.2	17.4	14.6
Investor demand	Past three months	12.0	1.3	-0.3	11.5	5.1	7.2	21.8	20.0	5.7
	Next three months	24.3	15.3	12.3	15.6	7.2	15.1	19.2	25.3	14.6
Currency of wholesale debt funding										
10 How has the use of the following currency n	narkets changed?(g)									
Sterling	Past three months	14.2	-8.3	-3.9	-17.1	-6.3	5.2	2.5	19.4	-12.9
	Next three months	-4.9	-12.6	-9.9	-0.9	-15.0	7.8	7.2	10.6	19.9
US dollar	Past three months	26.8	18.9	11.4	-6.0	-13.0	-5.0	6.1	6.2	0.0
	Next three months	1.1	-5.8	1.3	-12.7	-6.3	8.9	6.2	12.1	16.9
Euro	Past three months	2.9	-10.7	-11.8	3.0	8.4	18.6	5.4	26.2	12.1
	Next three months	8.7	-1.4	-7.0	-0.2	-1.9	15.2	5.4	22.4	2.4
Other	Past three months	6.5	-7.5	0.0	7.4	-16.4	-1.0	0.0	4.8	15.0
	Next three months	0.0	-7.5	0.0	0.0	-16.4	0.0	0.0	0.0	-15.0

Net percentage balances(a)

		2012		20	13			20	014	
		Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
11 Which of the following factors have affected	ed non-sterling issuance?									
Changes in currency mix of assets	Past three months	0.0	0.0	14.5	7.4	-7.2	0.0	0.0	0.0	0.0
	Next three months	-3.6	0.0	14.5	-0.8	-7.2	0.0	0.0	0.0	0.0
Relative cost of funds: due to currency	Past three months	4.2	1.1	20.4	9.0	18.6	27.4	14.0	21.4	19.3
swap markets	Next three months	-0.1	11.1	7.5	2.9	17.5	27.4	13.4	25.4	19.3
Relative cost of funds: due to other changes	Past three months	-3.3	-7.5	0.0	7.4	-8.2	-1.0	4.7	5.4	5.4
	Next three months	2.9	16.5	0.0	0.0	-8.2	0.0	4.7	4.8	5.4
Availability of suitably rated currency swap	Past three months	-16.9	0.5	-0.5	7.4	-7.7	-1.0	15.0	0.6	-0.7
counterparties	Next three months	-23.1	-6.6	-6.5	0.3	-7.2	0.0	1.2	-0.1	-0.7
Differences in regulation in different	Past three months	0.0	0.0	-7.0	13.8	-7.2	0.0	0.0	0.0	0.0
currency markets	Next three months	0.0	0.0	0.0	0.0	-7.2	0.0	0.0	0.0	0.0
Differences in investor demand	Past three months	28.6	5.7	12.3	13.8	4.8	17.2	26.7	41.2	20.6
	Next three months	20.6	6.4	5.3	15.6	4.3	18.4	26.7	29.4	24.6
Differences in market access	Past three months	17.2	3.5	12.3	6.6	10.4	3.7	7.9	5.4	5.3
	Next three months	9.7	13.1	5.3	1.0	9.9	3.7	7.9	5.9	10.0

					Net perc	entage b	alances(a)		
		2012	2012 2013 20			2014				
		Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Capital										
1 How has the level of total capital changed?	Past three months	-7.2	-1.2	44.7	27.6	26.1	2.2	47.2	40.4	42.3
	Next three months	35.7	19.9	41.6	48.4	26.6	54.9	28.8	31.7	19.0
2 How has the average cost of capital changed?	Past three months	-0.8	-13.8	-2.9	9.5	-7.0	1.3	-4.0	-0.9	-0.7
	Next three months	-1.4	18.0	1.0	0.9	1.5	7.2	-6.1	-7.3	-0.7
3 Factors contributing to changes in total capita	l:									
Direct effects on total capital										
Direct effects of profits, losses, deductions and	Past three months	-2.2	-10.4	31.1	44.0	35.5	-1.0	47.7	33.4	27.6
charges (UK-specific)	Next three months	-7.5	20.1	33.2	35.8	34.6	36.3	24.7	40.0	30.3
Direct effects of profits, losses, deductions and	Past three months	-16.6	-0.9	20.9	22.4	19.2	-2.1	14.6	18.6	7.3
charges (non-UK specific)	Next three months	-16.1	18.2	20.9	21.7	19.2	22.2	-7.4	11.4	7.3
Factors that have affected demand for capital										
Changing economic outlook	Past three months	2.8	-20.2	-18.5	-30.7	-16.0	-15.9	-8.8	5.4	4.8
	Next three months	-11.3	-19.2	-22.2	-22.3	-22.3	-8.7	-8.8	5.4	4.8
Strategic decisions to increase/reduce risk	Past three months	7.6	-2.2	-25.4	4.5	9.3	17.1	-2.2	5.7	3.5
	Next three months	20.1	-3.6	-6.0	3.4	8.3	3.7	-10.7	3.2	2.4
Regulatory drivers	Past three months	9.8	21.2	36.2	38.1	37.2	39.3	41.5	29.7	30.4
	Next three months	29.8	20.2	31.7	24.6	31.6	31.3	34.3	20.3	33.7
Changes in size of balance sheet	Past three months	-23.4	-11.5	-19.1	-4.9	1.4	13.2	-7.1	-5.3	-1.0
	Next three months	-14.6	-10.3	-12.2	2.5	9.7	13.2	-5.3	-6.7	-8.7
Changes in riskiness of assets	Past three months	-15.5	-25.9	-12.5	9.8	9.2	-4.3	-27.1	-27.2	-27.8
	Next three months	-9.0	-25.9	-8.0	9.8	-4.6	2.9	-26.4	-27.2	-27.8
Supply factors										
Market conditions	Past three months	15.1	3.3	7.2	0.0	0.0	12.5	5.3	2.0	-1.6
	Next three months	7.5	-4.2	4.2	-7.4	7.2	4.7	1.2	0.7	1.2
Investor pressure to change volume of capital	Past three months	0.8	0.0	4.5	1.3	0.8	0.8	0.6	0.7	0.6
	Next three months	0.8	1.5	5.2	13.2	0.8	0.8	1.2	0.0	0.6

Net percentage balances(a) 2012 2013 2014 Q4 Q1 Q2 Q3 Q4 Q1 Q2 Q3 Q4

4 How has the demand for total capital from t	he following investors cha	inged?								
All investors	Past three months	29.1	19.5	17.4	5.4	6.4	5.6	25.5	13.1	4.3
	Next three months	19.6	18.8	11.2	15.3	-0.5	20.2	7.9	0.7	0.6
UK investors	Past three months	29.1	15.1	14.6	-2.0	11.0	5.6	24.7	13.1	5.0
	Next three months	20.4	25.4	8.4	12.4	3.8	20.2	7.9	0.7	0.6
Non-UK investors	Past three months	36.7	27.0	25.1	5.4	12.7	17.6	36.5	11.1	5.0
	Next three months	27.2	26.3	18.9	27.2	10.1	17.5	5.5	0.0	0.6
Breakdown										
Retail investors	Past three months	28.7	11.9	18.4	0.9	6.4	-0.8	7.2	0.0	0.0
	Next three months	0.8	11.1	11.4	10.8	3.8	7.2	0.0	0.0	0.0
Other banks	Past three months	29.1	15.1	6.2	-1.2	7.2	0.0	9.7	7.9	8.4
	Next three months	19.6	18.0	-1.5	7.1	0.0	7.2	0.6	0.0	0.6
Hedge funds	Past three months	35.9	27.0	31.1	6.9	8.7	5.6	25.5	5.8	5.0
	Next three months	27.2	27.0	24.1	25.7	1.5	12.8	1.3	0.7	0.6
Sovereign wealth funds	Past three months	28.3	15.1	7.0	-1.2	7.2	4.8	9.7	1.3	1.2
	Next three months	19.6	19.5	4.5	7.1	0.0	12.1	0.6	0.0	0.6
Insurance companies and pension funds	Past three months	29.1	15.1	22.1	5.4	5.6	10.3	9.7	5.1	5.0
	Next three months	19.6	18.0	15.1	15.3	0.0	17.5	0.6	0.0	0.6
Other asset managers	Past three months	28.3	15.1	22.1	6.2	7.9	10.3	9.7	5.1	5.0
	Next three months	27.2	26.3	15.9	14.5	0.8	17.5	0.6	0.0	0.6
5 Factors affecting the proportion of total capi	tal accounted for by addit	tional Tier	· 1 and Ti	ier 2 cap	ital inst	ruments	:			
Changing economic outlook	Past three months	-6.8	0.0	0.0	-7.4	0.0	0.0	0.0	0.0	-4.8
	Next three months	0.8	14.2	0.0	0.0	0.0	0.0	0.0	0.0	-4.8
Strategic decisions to change mix of capital	Past three months	9.4	2.8	25.2	-7.4	-19.1	-11.6	-14.6	-5.2	0.6
	Next three months	13.8	-4.8	35.7	-4.2	11.0	12.3	-13.6	0.0	0.6
Regulatory drivers	Past three months	-8.0	-6.8	20.7	-14.8	-23.4	-1.0	-14.6	-11.3	14.1
	Next three months	5.0	6.8	16.2	-47.7	-44.0	-3.5	-26.4	1.9	15.2
Market conditions	Past three months	8.3	9.0	4.5	-7.4	-4.6	7.2	4.7	2.7	0.6
	Next three months	1.0	7.4	12.0	0.0	3.3	0.0	0.6	0.7	0.0
Investor demand	Past three months	8.3	9.0	12.0	0.0	0.0	0.0	4.7	3.3	0.6
	Next three months	0.2	13.4	11.2	0.0	1.8	4.7	0.6	0.7	0.0

		Net percentage balances ^(a)								
		2012		20)13			2	014	
		Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Transfer price										
1 How has the average absolute cost of	Past three months	-60.0	-36.7	-34.2	9.2	-25.6	-19.1	-8.5	-31.6	-24.5
providing funds to business units changed?	Next three months	-24.1	-22.6	-13.6	8.5	-5.2	-8.7	-6.4	-3.8	-9.0
2 How has the marginal absolute cost of	Past three months	-63.9	-49.1	-50.8	11.1	-44.3	-31.9	-8.7	-32.2	-26.9
providing funds to business units changed (sometimes referred to as the 'transfer price')?	Next three months	-38.0	-12.1	-20.8	4.1	-1.2	-14.2	0.1	8.3	5.5
3 Factors affecting the marginal absolute cost of	of providing funds to bus	siness unit	s (somet	imes ref	erred to	as the '	transfer	price'):		
Common equity capital	Past three months	n.a.*	n.a.*	n.a.*	n.a.*	n.a.*	n.a.*	n.a.*	n.a.*	n.a.*
	Next three months	n.a.*	n.a.*	n.a.*	n.a.*	n.a.*	n.a.*	n.a.*	n.a.*	n.a.*
Debt capital	Past three months	-1.1	n.a.*	-7.5	8.2	-6.6	n.a.*	-1.9	n.a.*	-8.0
	Next three months	0.0	n.a.*	-1.5	-7.4	-3.8	7.3	n.a.*	n.a.*	0.0
Retail deposit spreads relative to appropriate	Past three months	-28.5	-19.7	-33.3	-7.5	-8.6	-17.2	-9.8	-11.8	-2.1
reference rate(s)	Next three months	-10.2	-9.9	-20.5	-15.3	1.8	-15.2	-6.4	1.0	2.5
Short-term wholesale funding spreads relative	Past three months	-33.4	-26.9	-40.1	1.0	-14.2	-19.8	0.0	-15.0	-0.5
to appropriate reference rate(s)	Next three month	-15.5	-18.8	-12.2	-8.3	-0.3	-14.9	0.0	7.3	13.4
Long-term secured wholesale funding spreads	Past three months	-31.3	-25.6	-26.5	8.9	-6.4	-20.7	-14.9	-7.9	-2.5
relative to appropriate reference rate(s)	Next three months	-16.3	-6.9	-24.9	-9.1	-0.3	14.6	-0.6	7.3	0.0
Long-term unsecured wholesale funding spreads	Past three months	-63.2	-40.4	-48.5	3.3	-27.7	-21.1	-5.3	-34.4	4.1
relative to appropriate reference rate(s)	Next three months	-29.7	-25.1	-24.1	-7.4	-0.3	-0.4	7.2	7.3	0.0
Swaps or other reference rates	Past three months	-41.5	-7.3	-4.8	34.1	-22.6	18.9	35.8	-13.2	-50.7
	Next three months	-1.1	1.5	0.3	7.8	5.0	12.6	13.4	8.0	21.2

 $^{^{}st}$ Data are unpublished for this question as too few responses were received.

48 0

494

38.1

37.2

38 5

38.3

38.2

38.1

37.9

Frequency of transfer price update (days)

Past three months

⁽a) Net percentage balances are calculated by weighting together the responses of those banks who answered the question by their market shares. Positive balances indicate that banks, on balance, reported/expected volumes or proportions of funding to be higher than over the previous/current three-month period; demand or supply factors to have contributed positively to volumes; or spreads to have increased relative to the previous/current three-month period (ie become more costly).

⁽b) A positive balance indicates an increase in volumes.
(c) A positive balance indicates an increase in cost.
(d) A positive balance indicates a positive contribution to volumes from the selected factor.
(e) A positive balance indicates an increase in the proportion of new issuance accounted for by private issuance/long-term issuance/funding instrument.

⁽f) A positive balance indicates an increase in investors' demand for banks' wholesale debt.

⁽g) A positive balance indicates an increase in issuance denominated in the selected currency.
(h) Unlike the other questions in this survey, banks were asked to select the frequency at which they updated their transfer price. A weighted average response was then calculated in terms of number of days, based on lenders' market shares.