

Discussion of

“What do the portfolios of individual investors reveal about the cross section of equity returns?”

by Betermier, Calvet, Knüpfer and Kvaerner

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“Workshop on Household Finance and Housing” 2023
Bank of England/Imperial College Business School

Overview of the paper

*“Modern asset pricing models are built on **asset demand** [...]. However, the common practice is to ignore institutional or **household holdings** data in estimating these models, even though these data are **direct observations of asset demand**.”*

Koijen and Yogo (2019)

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*“[...] explanations for **household portfolio heterogeneity** requires a more general characterization of the structure of heterogeneity – a parsimonious summary of who owns what.”*

Balasubramaniam, Campbell, Ramadorai & Ranish (2023)

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This paper sides with those who think that *both* asset demand and investors' heterogeneity matter in equilibrium.

↪ Leverage on a comprehensive administrative data set of individual investors.

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↪ **Investors' characteristics** \implies discount rates.



Investors' characteristics as “risk factors”!

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Factor structure
in holdings

$$\underbrace{\omega^i}_{\text{investor's portfolio}} = \underbrace{\tau}_{\text{tangency portfolio}} + \sum_{k=1}^K \eta_k^i \underbrace{\mathbf{d}_k}_{\text{systematic tilts}} + \underbrace{\mathbf{u}^i}_{\text{idiosyncratic tilts}}$$

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⇓ market clearing

Factor structure
in returns

$$f_0 = \mathbf{m}' \mathbf{R}^e, \quad f_k = \mathbf{d}'_k \mathbf{R}^e \quad \xrightarrow{\text{N.B.}} \quad f_0 \not\propto f_k$$

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Candidates for \mathbf{d}_k

↪ Socioeconomic factors.

↪ These correlate with sentiment/risk aversion.

↪ Intertemporal CAPM.

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 - ↪ Intertemporal CAPM.

Main results:

- ↪ Age and wealth help to explain:
 - ↪ Commonalities in portfolio holdings.
 - ↪ Cross-sectional variation of stock returns.
- ↪ Pricing information which is not subsumed by risk factors á-la Fama and French (e.g., value, size, etc).

Comment #1

Factor structure of investors' portfolios (j stock, g group),

$$\omega_{j,t}^g = \tau_{j,t} + \underbrace{\sum_{k=1}^K \eta_{k,t}^g d_{k,j,t}}_{\text{theory}}$$

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Empirical test:

$$\hat{f}_{k,j,t} = a^k + \lambda_{Mkt}^k \cdot m_{j,t} + \lambda_{Age}^k \cdot g_{Age,j,t} + \lambda_{Wealth}^k \cdot g_{Wealth,j,t} + \epsilon_{j,t}^k,$$

- \rightarrow $g_{Age,j,t}$ stock j in a LS portfolio on age.
- \rightarrow $g_{Wealth,j,t}$ stock j in a LS portfolio on wealth.
- \rightarrow $m_{j,t}$ stock j in the market portfolio.

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- \hookrightarrow $g_{Wealth,j,t}$ stock j in a ~~LS portfolio on~~ **by group** wealth.
- \hookrightarrow $m_{j,t}$ stock j in the market **characteristic-managed** portfolio.

Comment #2

Matching socioeconomic factors with stock returns:

$$\text{Age}_{j,t} = \frac{\sum_{i=1}^I N_{j,t}^i A_t^i}{\underbrace{\sum_{i=1}^I N_{j,t}^i}_{\text{Age factor for stock } j}},$$

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Panel B: Monthly CAPM Alphas

	Alpha				t(Alpha)			
	L	M	H	H-L	L	M	H	H-L
Age	-0.82	0.02	0.26	1.08	-2.36	0.14	2.27	2.65
Wealth	-0.85	0.19	0.17	1.01	-2.83	1.93	0.75	2.91

Panel C: Monthly CAPM Betas

	Beta				t(Beta)			
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Age	1.13	1.07	0.94	-0.19	19.41	36.69	49.50	-2.81
Wealth	1.17	1.01	0.99	-0.18	23.20	59.77	26.74	-3.12

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Expanding to more standard risk factors?

- ↪ Spanning regressions (Table IV) combine Age/Wealth factors.
- ↪ Betas w.r.t to FF factors.

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Comparison vs Fama-French factors based on a bootstrap aggregating (“bagging”) approach (Breiman 1996).

↪ Ensemble learning method that is commonly used to reduce variance within a noisy dataset.

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Digression: Bagging works for “uncorrelated” models (i.i.d.).

↪ For uncorrelated samples, z_i , with variance σ^2 , the variance of their average $Var(\bar{z})$ is lower,

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↪ Logic: The “wisdom of the crowd” requires diverse and independent members of the crowd.

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4. Project estimates out of sample for each draw m .

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↪ In-sample max-SR (**average**) portfolio for each draw m'

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↪ Project (**average**) estimates out of sample for each m' .

Comment #3b

	Optimized Weights		Fixed Weights
	OS Sharpe Ratio (1)	OS-IS Ratio (2)	OS Sharpe Ratio (3)
MKT, AGE	0.51	0.74	0.58
MKT, WEALTH	0.54	0.75	0.57
MKT, SMB	0.13	0.48	0.32
MKT, HML	0.17	0.44	0.34
MKT, MOM	0.44	0.69	0.55
MKT, CMA	0.34	0.61	0.15
MKT, RMW	0.49	0.72	0.56
MKT, AGE, WEALTH	0.66	0.73	0.61
MKT, SMB, HML	0.08	0.24	0.35
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MKT, HML, MOM	0.38	0.55	0.48
MKT, HML, CMA	0.26	0.42	0.25
MKT, HML, RMW	0.43	0.59	0.48
MKT, CMA, RMW	0.52	0.65	0.36
MKT, CMA, MOM	0.48	0.62	0.37
MKT, RMW, MOM	0.55	0.68	0.59
Firm-4	0.34	0.48	0.44
Firm-5	0.44	0.50	0.36
Firm-6	0.50	0.52	0.41
Firm-6, AGE, WEALTH	0.65	0.58	0.48

↪ Average performance across draws \implies Confidence intervals?

↪ Nested models \implies Spreads in SRs? (Fama and French 2018).

Conclusion

Executive summary:

- ↪ Really cool paper! I learnt a lot.
- ↪ Will go in the reading list of my PhD course.