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# Working Paper No. 390 Technology shocks, employment and labour market frictions

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Federico S Mandelman<sup>(1)</sup> and Francesco Zanetti<sup>(2)</sup>

# Abstract

Recent empirical evidence suggests that a positive technology shock leads to a decline in labour inputs. However, the standard real business model fails to account for this empirical regularity. Can the presence of labour market frictions address this problem, without otherwise altering the functioning of the model? We develop and estimate a real business cycle model using Bayesian techniques that allows, but does not require, labour market frictions to generate a negative response of employment to a technology shock. The results of the estimation support the hypothesis that labour market frictions are the factor responsible for the negative response of employment.

Key words: Technology shocks, employment, labour market frictions.

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<sup>(1)</sup> Federal Reserve Bank of Atlanta, Research Department. Email: federico.mandelman@atl.frb.org

<sup>(2)</sup> Bank of England. Email: francesco.zanetti@bankofengland.co.uk

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Publications Group, Bank of England, Threadneedle Street, London, EC2R 8AH Telephone +44 (0)20 7601 4030 Fax +44 (0)20 7601 3298 email mapublications@bankofengland.co.uk

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#### Summary

A key question in macroeconomics is what driving forces generate aggregate fluctuations. An understanding of this is obviously vital to macroeconomic policy makers. According to Nobel recipients Finn Kydland and Edward Prescott, this question can be addressed by modelling the decision processes of the agents who populate the economy, and then examining to what extent the simulated model is able to replicate the 'stylised' facts in the data that help to summarise the dynamics of key variables. The general aim is to derive the economic model from optimal individual behaviour (a process described as providing 'microfoundations'), and then to calibrate the structural parameters which represent preferences and technology to simulate the model. Proponents of this 'real business cycle' (RBC) view argue that persistent shocks to technology are able to replicate the main empirical regularities of the business cycle in models with optimising representative agents, perfectly competitive markets, flexible prices and the unexplained (and therefore outside the model, or 'exogenous') technology shocks. 'Real' here refers to the fact that behaviour is largely unconnected from changes in quantities measure in money (or 'nominal') terms. The reason for this is that the framework assumes flexible prices. So nominal shocks, such as monetary policy shocks or cost-push shocks, are either absent or have a minimal role in explaining aggregate fluctuations. A key result that follows from this theoretical framework is the positive response of employment to technology shocks. Recent empirical evidence, however, conflicts with this prediction, thereby calling the validity of the RBC framework into question.

This paper investigates whether the presence of labour market frictions, in the form of imperfections that prevent firms from costlessly hiring workers, could reconcile the functioning of the RBC model with the empirical evidence. To this end, the paper sets up an otherwise standard model that allows, but does not require, labour market frictions to affect the functioning of a prototype RBC model. It then takes the model to the data and estimates its structural parameters to investigate whether the model based on labour market frictions makes the RBC model consistent with the negative response of employment to technology shocks. We use a method of estimation known as Bayesian, which is particularly useful for estimating models such as this where the theory has a lot to say about the dynamics of the data. The findings of this exercise show that the evidence does support the version of the model in which labour market



frictions generate a negative response of employment to technology shocks.



#### 1 Introduction

A key question in macroeconomics is what driving forces generate aggregate fluctuations. According to the real business cycle (RBC) paradigm initiated by Kydland and Prescott (1982), cycles are generated by persistent shocks to technology; other shocks are either absent or have a minimal role in explaining aggregate fluctuations. A key feature of this theoretical framework is the positive response of employment to technology shocks, as documented by King and Rebelo (2000). Recent empirical evidence, however, conflicts with this prediction. Galí (1999), using long run restrictions on a structural VAR, where a technology shock is identified as the only shock that affects labour productivity in the long run, shows that technology shocks have a contractionary effect on employment. In addition, Francis and Ramey (2005), Liu and Phaneuf (2007), Wang and Wen (2007) and Whelan (2009) find that this result is robust to different specifications of the VAR and the measure of productivity used. Moreover, Shea (1998) and Basu, Fernald and Kimball (2006) find similar evidence by measuring technology with 'Solow residuals' derived from microdata. More recently, Canova, López-Salido and Michelacci (2007) and López-Salido and Michelacci (2007) show that a structural VAR model that incorporates job flows also generates a negative response of employment to technology shocks.<sup>1</sup> On the basis of this stylised fact, the validity of the RBC paradigm could be called into question.

A possible way to reconcile the RBC paradigm with this stylised empirical fact is to amend the standard model such that it generates a negative reaction of employment to a technology shock, but still preserves its original functioning. In this spirit, Hairault, Langot and Portier (1997) embed implementation lags in the adoption of new technology into a standard RBC model to make future productivity higher than the current level, thereby decreasing current labour supply for a given increase in labour demand and, consequently, generating a negative response of employment to a technology shock. Francis and Ramey (2005) introduce habit formation in consumption together with adjustment costs on investment, and Leontief technology with variable utilisation to match the negative effect of a technology shock is persistent in growth rates, labour inputs fall on impact. Collard and Dellas (2007), using an international RBC model, show that if the degree of substitution between domestic and foreign goods is low, the reaction of

<sup>&</sup>lt;sup>1</sup>Nonetheless, the debate on this finding is still open. See, among others, Christiano Eichenbaum and Vigfusson (2004), McGrattan (2004), Chari, Kehoe and McGrattan (2008) and Alexopoulos (2006).

employment to a technology shock is negative. Finally, Wang and Wen (2007) show that a RBC model with firm entry and exit in which firms need time to build before earning profits also delivers a negative response of employment to a technology shock. All these works show that by appropriately modifying the standard RBC model, the underlying framework can be revalidated.

Perhaps surprisingly, all of these contributions affect the response of employment in the RBC framework without changing the functioning of the labour market. In principle though, the labour market should be the part of the model most closely related to the reaction of labour to technology shocks. The standard RBC framework assumes perfectly competitive, frictionless, labour markets. Empirical evidence from virtually all the major industrialised countries show that this is rarely the case, as surveyed by Bean (1994), Nickell (1997) and Yashiv (2007). In practice, labour markets are characterised by frictions that prevent the competitive market mechanism from determining labour market equilibrium allocations. Therefore, would labour market frictions be the factor that can generate a negative response of employment to a technology shock? To answer this question, we set up a RBC model that allows, but does not require, labour market frictions which are modelled like in Blanchard and Galí (2008). We use Bayesian estimation techniques to investigate whether labour market frictions are empirically consistent with the negative response of employment to technology shocks. The findings of this exercise show that the data prefer the version of the model in which labour market frictions generate a negative response of employment for the findings of this exercise show that the data prefer the version of the model in which labour market frictions

As mentioned, the presence of labour market frictions in the standard RBC framework may overturn the positive reaction of employment to a technology shock, while leaving the functioning of the model otherwise unchanged; the intuition can be explained as follows. In the standard RBC model, households supply labour until the marginal disutility from supplying an additional unit of labour equates its marginal contribution to production. An increase in productivity induces the household to supply more labour in response to a technology shock. In a labour market characterised by search and matching frictions, workers and firms face a cost in forming a match. Households supply labour until the marginal disutility from supplying an additional unit of labour equates the marginal contribution to production of an extra unit of labour, as in the standard RBC model, net of hiring costs the firm encounters when recruiting an extra worker. Hence, by introducing labour market frictions the optimal choice of labour units also depends on the cost of hiring an additional worker. Hiring costs refer to costs incurred at all



stages of recruitment, thereby including the costs of advertising and screening as well as the costs of training and disrupting production. In principle, as Yashiv (2000a,b) point out, hiring costs can be either pro or countercyclical. On the one hand, recessions represent times of low opportunity costs, thereby implying more restructuring of the workforce so that the firms have to devote more resources to screening, leading hiring costs to be countercyclical. On the other hand, recessions are also times when, due to the high availability of workers looking for jobs, the cost of advertising is low, encouraging hiring costs to be procyclical. In this paper, we internalise this contradiction by allowing hiring costs to react directly to productivity and leaving the data to establish whether their reaction is pro or countercyclical. Depending on how the cost of hiring reacts to productivity, the response of employment to a technology shock can be either positive or negative. For instance, if hiring costs comove positively with productivity, a technology shock increases the marginal product of labour, as in the standard RBC model, but it also increases the cost of recruiting an extra worker. If the latter effect dominates the first one, thereby reducing the marginal rate of transformation, employment would react negatively to a technology shock.

Before proceeding, we discuss the context provided by two related studies. As mentioned, Canova, López-Salido and Michelacci (2007) and López-Salido and Michelacci (2007) find empirical support for a decline in labour inputs in response to technology shocks. They show that this evidence is consistent with an extension of the Solow (1960) growth model that incorporates a vintage structure of technology shocks and labour market frictions. Our approach differs from these studies in two ways. First, in our paper we enrich a standard RBC model with labour market frictions and the negative response of labour inputs to technology shocks is solely due to the structure of the labour market. While the aforementioned papers draw their conclusions on the assumption that part of the existing productive units fail to adopt the most recent technological advances.<sup>2</sup> Second, we estimate the structural parameters of the model using Bayesian estimation techniques and we then use this coherent framework to draw conclusions. We think that the advantage of our approach is that it develops the analysis using a unified, empirically grounded framework where the data establish whether labour market frictions are solely responsible for the results, rather than measuring whether the predictions from a calibrated model are consistent with the empirical evidence.

<sup>&</sup>lt;sup>2</sup>This assumption implies that newly created jobs always embody new technologies while old jobs are incapable of upgrading their technologies. Hence, technology shocks make some firms unprofitable and generate a displacement of workers which triggers what the authors call Schumpeterian creative destruction that ultimately leads to lower employment. In their investigation the key element to generate the finding is the vintage structure of technology shocks. Labour market frictions are used as a convenient feature to internalise job flows into the analysis, but are not primarily responsible for the negative response of employment to technology shocks.



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The remainder of the paper is organised as follows. Section 2 lays out the theoretical model, Section 3 describes the solution, data and estimation, Section 4 presents the role of labour market frictions and Section 5 concludes.

### 2 The model

A standard RBC model is enriched to allow for labour market frictions of the Diamond-Mortensen-Pissarides model of search and matching, as in Blanchard and Galí (2008). This framework relies on the assumption that the processes of job search and recruitment are costly for both the firm and the worker.

The economy is populated by a continuum of infinite-living identical households who produce goods by employing labour. During each period, a constant fraction of jobs is destroyed and labour is employed through hiring, which is a costly process. Each household maximises the utility function:

$$E\sum_{t=0}^{\infty}\beta^{t}\varepsilon_{t}^{b}\left(\ln C_{t}-\varepsilon_{t}^{l}\frac{N_{t}^{1+\phi}}{1+\phi}\right),$$
(1)

where  $C_t$  is consumption,  $N_t$  is the fraction of household members who are employed,  $\beta$  is the discount factor such that  $0 < \beta < 1$ , and  $\phi$  is the inverse of the Frisch intertemporal elasticity of substitution in labour supply such that  $\phi \ge 0$ . In this model we assume full participation, such that the members of a household can be either employed or unemployed, which implies  $0 < N_t < 1$ . Equation (1), similar to Smets and Wouters (2003), contains two preference shocks:  $\varepsilon_t^b$  represents a shock to the discount rate that affects the intertemporal rate of substitution between consumption in different periods, and  $\varepsilon_t^l$  represents a shock to labour supply. Both shocks are assumed to follow a first-order autoregressive process with i.i.d. normal error terms such that  $\varepsilon_{t+1}^b = \epsilon_0(\varepsilon_t^b)^{\rho_b} \exp(\eta_{b,t+1})$ , where  $0 < \rho_b < 0$ ,  $\eta_b \sim N(0, \sigma_b)$ , and, similarly,  $\varepsilon_{t+1}^l = \epsilon_0(\varepsilon_t^l)^{\rho_t} \exp(\eta_{t,t+1})$ , where  $0 < \rho_l < 0$ , and  $\eta_l \sim N(0, \sigma_l)$ .<sup>3</sup>

During each period, output,  $Y_t$ , is produced according to the production function:

$$Y_t = A_t N_t, \tag{2}$$

where  $A_t = \varepsilon_t^a$  is an exogenous technology shock that follows a first-order autoregressive process with i.i.d. normal error terms such that  $\varepsilon_{t+1}^a = \epsilon_0 (\varepsilon_t^a)^{\rho_a} \exp(\eta_{a,t+1})$ , where  $0 < \rho_a < 0$ , and

<sup>&</sup>lt;sup>3</sup>As discussed in Smets and Wouters (2003), the inclusion of these structural shocks is a standard procedure necessary to avoid the singularity problem in the model estimation, and allow for a better characterisation of the unconditional moments in the data.



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 $\eta_a \sim N(0, \sigma_a)$ . During each period total employment is given by the sum of the number of workers who survive the exogenous separation, and the number of new hires,  $H_t$ . Hence, total employment evolves according to

$$N_t = (1 - \delta)N_{t-1} + H_t,$$
(3)

where  $\delta$  is the job destruction rate, and  $0 < \delta < 1$ . Accounting for job destruction, the pool of household's members unemployed and available to work before hiring takes place is:

$$U_t = 1 - (1 - \delta)N_{t-1}.$$
 (4)

It is convenient to represent the job creation rate,  $x_t$ , by the ratio of new hires over the number of unemployed workers such that:

$$x_t = H_t / U_t, \tag{5}$$

with  $0 < x_t < 1$ , given that all new hires represent a fraction of the pool of unemployed workers. The job creation rate,  $x_t$ , may be interpreted as an index of labour market tightness. This rate also has an alternative interpretation: from the viewpoint of the unemployed, it is the probability of being hired in period *t*, or in other words, the job-finding rate. The cost of hiring a worker is equal to  $G_t$  and, as in Blanchard and Galí (2008), is a function of  $x_t$  and the state of technology:

$$G_t = A_t^{\gamma} B x_t^{\alpha}, \tag{6}$$

where  $\gamma$  determines the extent to which, if any, hiring costs comove with technology;  $\alpha$  is the elasticity of labour market tightness with respect to hiring costs; and *B* is a scale parameter. Hence,  $\gamma \in \mathbb{R}$ ,  $\alpha \ge 0$ , and  $B \ge 0$ . As pointed out in Yashiv (2000a,b) and subsequently in Rotemberg (2006) and Yashiv (2006), this general formulation captures the idea that, in principle, hiring costs may be either pro or countercyclical. Note that, given the assumption of full participation, the unemployment rate, defined as the fraction of household members left without a job after hiring takes place, is defined as:

$$u_t = 1 - N_t. \tag{7}$$

The aggregate resource constraint

$$Y_t = C_t + G_t H_t \tag{8}$$

completes the description of the model.

Since the two welfare theorems apply, resource allocations can be characterised by solving the social planner's problem. The social planner chooses  $\{Y_t, C_t, H_t, G_t, x_t, U_t, N_{t-1}\}_{t=0}^{\infty}$  to



maximise the household's utility subject to the aggregate resource constraints, represented by equations (2)-(8). To solve this problem it is convenient to use equation (8), together with the other constraints, to obtain the aggregate resource constraint of the economy expressed in terms of consumption and employment. The aggregate resource constraint of the economy can therefore be written as:<sup>4</sup>

$$A_t N_t = C_t + A_t^{\gamma} B \frac{\left[N_t - (1 - \delta)N_{t-1}\right]^{1+\alpha}}{\left[1 - (1 - \delta)N_{t-1}\right]^{\alpha}}.$$
(9)

In this way, the social planner chooses  $\{C_t, N_t\}_{t=0}^{\infty}$  to maximise the household's utility (1) subject to the aggregate resource constraint (9). Letting  $\Lambda_t$  be the non-negative Lagrange multiplier on the aggregate resource constraint, the first-order condition for  $C_t$  is:

$$\Lambda_t = \varepsilon_t^b / C_t, \tag{10}$$

and the first-order condition for  $N_t$  is:

$$\frac{\varepsilon_t^l N_t^{\phi}}{\Lambda_t} = A_t - A_t^{\gamma} B(1+\alpha) x_t^{\alpha} + \beta B(1-\delta) \frac{A_{t+1}^{\gamma} \Lambda_{t+1}}{\Lambda_t} \left[ (1+\alpha) x_{t+1}^{\alpha} - \alpha x_{t+1}^{1+\alpha} \right].$$
(11)

Equation (10) is the standard Euler equation for consumption, which equates the Lagrange multiplier to the marginal utility of consumption. Equation (11) equates the marginal rate of substitution to the marginal rate of transformation. The marginal rate of transformation depends on productivity,  $A_t$ , as in the standard RBC model, but also, due to the presence of labour market frictions, on foregone present and future costs of hiring. More specifically, the three terms composing the marginal rate of transformation are the following. The first term,  $A_t$ , corresponds to the additional output generated by a marginal employed worker. The second term represents the cost of hiring an additional worker, and the third term captures the savings in hiring costs resulting from the reduced hiring needs in period t + 1. In the standard RBC model only the first term appears.

<sup>&</sup>lt;sup>4</sup>To do so, use equation (2) to substitute for  $Y_t$  into equation (8); use equation (3) to substitute for  $H_t$  into equation (8); use equations (3) and (4) into (5) and substitute the outcome into (6) so to obtain an expression of  $G_t$  that can be used into equation (8).



#### **3** Bayesian estimation

 $N_{t-1}, \Lambda_t$ , and persistent autoregressive processes describe the exogenous shocks  $\{\varepsilon_t^b, \varepsilon_t^l, \varepsilon_t^a\}$ . The equilibrium conditions do not have an analytical solution. For this reason, the system is approximated by loglinearising equations (2)-(11) around the stationary steady state. In this way, a linear dynamic system describes the path of the endogenous variables' relative deviations from their steady-state value, accounting for the exogenous shocks. The solution to this system is derived using Klein (2000), which is a modification of Blanchard and Khan (1980), and takes the form of a state-space representation. The latter can be conveniently used to compute the likelihood function in the estimation procedure. The Bayesian estimation technique uses a general equilibrium approach that addresses the identification problems of reduced-form models (see Leeper and Zha (2000)). In addition, as stressed by Lubik and Schorfheide (2005), it overcomes the potential misspecification problem in the comparison of dynamic stochastic general equilibrium (DSGE) models, and, as pointed out in Fernandez-Villaverde and Rubio-Ramírez (2004), it outperforms GMM and maximum likelihood methods for small data samples. To understand the estimation procedure, define  $\Theta$  as the parameter space of the DSGE model, and  $Z^T = \{z_t\}_{t=1}^T$  as the data observed. From their joint probability distribution  $P(Z^T, \Theta)$ we can derive a relationship between the prior distribution of the parameters  $P(\Theta)$  and conditional distribution of the likelihood function  $P(Z^T|\Theta)$ . Using Bayesian theory, we obtain the posterior distribution of the parameters,  $P(\Theta|Z^T)$ , as follows:  $P(\Theta|Z^T) \propto P(Z^T|\Theta)P(\Theta)$ . This method updates the *a priori* distribution using the likelihood contained in the data to obtain the conditional posterior distribution of the structural parameters. The posterior density  $P(\Theta|Z^T)$  is used to draw statistical inference on the parameter space  $\Theta$ . Combining the state-space representation, implied by the solution of the linear rational expectation model, and the Kalman filter we can compute the likelihood function. The likelihood and the prior enable the computation of the posterior, that can be used as the starting value of the random walk version of the Metropolis algorithm, which is a Monte Carlo method used to generate draws from the posterior distribution of the parameters.<sup>5</sup>

<sup>&</sup>lt;sup>5</sup>This paper reports results based on 200,000 draws of such an algorithm. The jump distribution is normalised to one, with covariance matrix equal to the Hessian of the posterior density evaluated at the maximum. The scale factor is chosen in order to deliver an acceptance rate between 20% and 35% depending on the run of the algorithm. Convergence of the algorithm is assessed by observing the plots of the moment draws (mean, standard deviation, skewness and kurtosis). Measures of uncertainty are derived from the percentiles of the draws.



#### 3.1 Data

The econometric estimation uses US quarterly data for output, unemployment, and the job finding rate for the sample period 1951:1 through 2004:4. Output is defined as real gross domestic product in chained \$2,000 taken from the Bureau of Economic Analysis. The unemployment rate is defined as the civilian unemployment rate, and is taken from the Bureau of Labour Statistics. The job-finding rate is taken from Shimer (2007). The data for output and consumption are logged and HP filtered prior to estimation, and the unemployment and job-finding rate series are demeaned.<sup>6</sup>

#### 3.2 Calibration

Some parameters are kept fixed from the start of the estimation. This can be seen as a prior that is extremely precise. As in other similar studies,<sup>7</sup> a first attempt to estimate the model produced implausible values for the discount factor. We thus set the real interest rate to 4% annually, a number commonly used in the literature, which pins down the quarterly discount factor  $\beta$  to 0.99. Consistent with US data, the steady-state value of the job-finding rate, x, and unemployment rate, *u*, are set equal to 0.7 and 0.05 respectively. This yields a value for the separation rate,  $\delta = ux/((1-u)(1-x))$ , roughly equal to 0.12, which is in line with Hall (1995). We need to set a value for B, which determines the steady-state value of hiring costs. Since there is not precise empirical evidence on this parameter, we follow Blanchard and Galí (2008) and choose B so that hiring costs represent 1% of total output, which seems a reasonable upper bound. This implies that B is roughly equal to 0.11. Finally, before proceeding with the estimation, we need to calibrate some parameters in order to address some identification issues. Of special interest is the estimate for the elasticity of hiring cost to technology,  $\gamma$ . In principle, hiring costs in equation (6) may increase because of high sensitivity of  $G_t$  to the labour market tightness,  $\alpha$ , or to the state of technology,  $\gamma$ . At the same time, lower values of  $\sigma_a$  require higher values of  $\gamma$  to explain the volatility of hiring costs and vice versa. To address these issues, we proceed in two steps. First, we calibrate the parameters characterising the stochastic process for productivity, by using the estimates in King and Rebelo (2000), to set the autoregressive parameter,  $\rho_a$ , equal to 0.979 and the standard deviation of technology shocks,  $\sigma_a$ , equal to 0.0072. Second, as detailed below, we

<sup>&</sup>lt;sup>6</sup>We also estimated the model using data for employment and consumption, and we obtained similar results across the different data. <sup>7</sup>See, among others, Ireland (2004) and Fernandez-Villaverde and Rubio-Ramírez (2004).

set a very precise prior for  $\alpha$ , and a very flat prior for  $\gamma$  with an agnostic prior mean centred at 0. In this way, we leave the estimation to choose a value for  $\gamma$  that allows the model to match the data consistently with the stochastic process for productivity.

### 3.3 Prior distributions

Chart 1 depicts the prior density (grey line) of the parameters to be estimated:  $\{\sigma_b, \sigma_l, \phi, \gamma, \alpha, \rho_b, \rho_l\}$ . The first five columns of Table 1 present the mean and standard deviation of the prior distributions, together with their respective densities and ranges. The shapes of the densities are selected to match the domain of the structural parameters, and we deduct the prior mean and distribution from previous studies. The prior mean for the variance of the stochastic components  $\{\sigma_b, \sigma_l\}$  is in line with related studies such as Bencivenga (1992); De-Jong, Ingram and Whiteman (2000); Chang and Schorfheide (2003); and Smets and Wouters (2003) and is equal to 0.002, and 0.010 respectively. These parameters are assumed to have an Inverse Gamma distribution with a degree of freedom equal to 2. We use this distribution because it delivers positive values with a rather large domain. The prior distribution of the autoregressive parameters of the shocks  $\{\rho_b, \rho_l\}$  is a Beta distribution that covers the range between 0 and 1, in accordance to the model specification.

As is common practice in the Bayesian estimation literature, we distinguish between persistent and non-persistent shocks, so we choose a precise mean, that is, a rather strict standard error, which is equal to 0.1. Since the inverse of the Frisch intertemporal elasticity of substitution in labour supply,  $\phi$ , and the elasticity of labour market tightness with respect to hiring costs,  $\alpha$ , are theoretically restricted to be positive, we impose a Gamma distribution for them. The prior for  $\phi$ is loosely centred at 0.4 which corresponds to a value in between the microeconomic estimates, as in Pencavel (1986), and the relatively large values usually observed in the macro literature, as in Rogerson and Wallenius (2007). In setting the prior for  $\alpha$ , as suggested in Blanchard and Galí (2008), we exploit a simple mapping between this model and the Diamond-Mortensen-Pissarides specification, and assume a precise prior mean equal to 1 with a standard error equal to 0.05, which is sufficient to represent the range of estimates in the literature.<sup>8</sup> Finally, since the

<sup>&</sup>lt;sup>8</sup>In the Diamond-Mortensen-Pissarides specification the expected cost per hire is proportional to the expected duration of a vacancy, with a steady-state value equal to V/H in which V denotes vacancies. Assuming a matching function  $H = ZU^{\eta}V^{1-\eta}$ . Hence,  $\alpha$  in our paper corresponds to  $\eta/(1-\eta)$  in their setup. Since the estimates of  $\eta$  are typically very close to 0.5, as surveyed in Petrongolo and Pissarides (2001), we assume a prior mean for  $\alpha$  equal to one, which is also the parameter value used in Blanchard and Galí (2008).



# Chart 1: Prior (grey line) and posterior (black line) distribution, and posterior mode (red line) of the estimated parameters of the unconstrained model.



elasticity of technology shocks to hiring costs,  $\gamma$ , is allowed to be either positive, negative or zero, we assume it has a Normal distribution. In order to get a reliable identification of  $\gamma$ , and allow for a wide range of possible values, we impose a very flat prior with a mean equal to 0 and a standard deviation equal to 7.<sup>9</sup>

Parameter	Prior Mean	Prior SE	Density	Range	Posterior	2.5%	97.5%
$\phi$	0.40	0.15	Gamma	$\mathbb{R}^+$	0.3438	0.1322	0.5367
γ	0	7	Normal	$\mathbb R$	4.0003	1.1526	6.8730
α	1	0.05	Gamma	$\mathbb{R}^+$	1.0126	0.9303	1.0947
$ ho_b$	0.5	0.1	Beta	[0,1]	0.5005	0.3306	0.6603
$\rho_l$	0.5	0.1	Beta	[0,1]	0.8485	0.7801	0.9214
$\sigma_b$	0.002	2	Inv gamma	$\mathbb{R}^+$	0.0018	0.0005	0.0033
$\sigma_l$	0.01	2	Inv gamma	$\mathbb{R}^+$	0.0087	0.0076	0.0099

Table 1: Summary statistics for the prior and posterior distribution of the parameters

Notes: Results based on 200,000 draws of the Metropolis algorithm. For the Inverted Gamma function the degrees of freedom are indicated.

<sup>&</sup>lt;sup>9</sup>To check the robustness of the results to the assumptions on the prior distribution of  $\gamma$ , we have estimated the model using different means and standard deviations on the prior of this parameter. This has very little impact on the results, which are available upon request.



#### 3.4 Estimation results (posterior distributions)

Chart 1 shows the posterior density (black line) together with the mode of the posterior density (red line) of the estimated parameters. The plots show that the marginal posteriors and the priors of the behavioural parameters are different, supporting the presumption that the data are relatively informative about the values of the estimated parameters. The last three columns of Table 1 report the posterior mean and 95% probability interval of the structural parameters. The posterior mean of the inverse of the Frisch intertemporal elasticity of substitution in labour supply,  $\phi$ , equals to 0.34, which implies an elasticity of labour supply equal to 2.9. This is consistent with the value suggested by Rogerson and Wallenius (2007) and more generally is in line with the calibrated values used in the macro literature as advocated by King and Rebelo (2000). The posterior mean of the elasticity of hiring costs to labour market tightness,  $\alpha$ , is 1.01. As shown in Blanchard and Galí (2008), in a decentralised version of this economy, we can interpret this parameter as the ratio between the wage-bargaining power of households and firms. Therefore, the estimated unitary value supports the idea that households and firms share their bargaining power equally. This result is in line with the empirical findings in Petrongolo and Pissarides (2001). Of special interest here, of course, is the estimate for the elasticity of hiring costs to technology,  $\gamma$ . The posterior mean of  $\gamma$  is 4.00, which, as detailed below, supports the fact that the data prefer a positive response of hiring costs to technology shocks. Further more, it is worth noticing that the estimation delivers a sizable reading for  $\gamma$  despite its loose prior. This positive and sizable estimate corroborates the findings in Yashiv (2000a,b) who establishes that hiring costs respond positively to technology.

Turning now to the stochastic processes, the posterior mean of the persistence of preference shocks,  $\rho_b$ , is 0.50, while the estimate of the persistence of labour supply shocks,  $\rho_l$ , is 0.85. The posterior mean of the volatility of preference shocks,  $\sigma_b$ , is 0.0018, and the posterior mean of the volatility of labour supply shocks,  $\sigma_l$ , is 0.0087. These values are similar to the estimates in Smets and Wouters (2003, 2007), and Chang, Doh and Schorfheide (2007).

Chart 2 traces out the estimated model's implied impulse responses (alongside 95% confidence intervals) of each variable to a one standard deviation technology shock.<sup>10</sup> The reaction of output

<sup>&</sup>lt;sup>10</sup>The impulse responses of the model to the preference and labour supply shocks are available on a companion appendix to this paper, available from the authors upon request.



Chart 2: Impulse responses to a one standard deviation technology shock (at the estimated median with 95% confidence intervals) of the unconstrained model. Impulse responses are depicted at the estimated median.



and consumption is positive on impact. The reaction of hiring costs, as expected, given the large and positive estimate of  $\gamma$ , is also positive. For this reason, as explained in more detail below, in reaction to a positive technology shock it is more costly to recruit workers and consequently employment declines. As employment falls, unemployment rises, which dampens the reaction of the number of hires and of labour market tightness.

Table 2. Descriptive statistics														
	Data								Model					
$Corr(Variable_{t+j}, Y_t)$								Corr	(Variabl	$\mathbf{e}_{t+j}, Y_t$	)			
Variable	-2	-1	0	1	2		-2	-1	0	1.00	2			
Y	0.59	0.84	1.00	0.84	0.59		0.47	0.72	1	0.72	0.47			
и	-0.31	-0.45	-0.55	-0.56	-0.48		-0.14	-0.24	-0.37	-0.26	-0.15			
С	0.68	0.83	0.87	0.70	0.47		0.47	0.72	1.00	0.71	0.46			
x	0.33	0.46	0.55	0.55	0.46		0.09	0.18	0.36	0.26	0.16			

#### Table 2: Descriptive statistics

Notes: Results based on 200,000 draws of the Metropolis algorithm. The posterior estimated median is reported.

Table 2 reports autocorrelation functions of key macroeconomic variables with output based on the mode of the model's posterior distribution and the data. In general, the model's results support the empirical evidence. For instance, the model's simulations deliver a positive



contemporaneous correlation of output with consumption and labour market tightness, as well as a negative correlation with the unemployment rate, which is consistent with the data. Moreover, the model matches the sign of correlations at different leads and lags well.

			Variance				
decompositions							
Variable	Ea	$\varepsilon_b$	ε <sub>l</sub>				
Y	0.73	0	0.27				
и	0.04	0	0.96				
C	0.75	0	0.25				
x	0.03	0	0.97				

Notes: Results based on 200,000 draws of the Metropolis algorithm. Asymptotic variance decompositions decompose the forecast error variance into percentages due to each of the model's shocks. The posterior estimated median is reported.

Table 3 shows asymptotic (ie infinite horizon) forecast error variance decompositions into percentages due to each of the model's shocks. Similarly to Smets and Wouters (2007), the variance decompositions indicate that in the long run it is mostly two supply shocks, productivity and labour supply innovations, that account for almost all macroeconomic variability. Since  $\sigma_b$  is estimated to be almost zero, preference shocks contribute nothing to the volatility of any variable.<sup>11</sup> Instead, technology shocks account for nearly 75% of the unconditional variance in detrended output and consumption, which is a result that closely resembles the findings in Kydland and Prescott (1991) and Ireland (2001). Labour supply shocks account for almost all the variation in unemployment and labour market tightness.

# 4 The role of labour market frictions

# 4.1 No hiring costs

In order to establish a benchmark against which to compare different model's specifications, Table 4 estimates the model imposing B = 0, so that the theoretical framework nests the first-order conditions of a standard RBC model where labour frictions are absent. To be consistent throughout the estimation exercise, the prior distributions of the parameters are the same as those in the baseline model.

<sup>&</sup>lt;sup>11</sup>Since hiring costs represent only 1% of total output, the shock to the stochastic discount factor plays a minimal role in the variance decompositions of the variables and so it is difficult to identify.



		No hiring costs $(B = 0)$			No reaction to technology ( $\gamma = 0$ )			
Parameter	Prior	Posterior	2.5%	97.5%	Posterior	2.5%	97.5%	
$\phi$	0.4	0.3981	0.1644	0.6233	0.3415	0.1308	0.5402	
γ	0							
α	1				1.0132	0.9290	1.0966	
$ ho_b$	0.5	0.5022	0.3362	0.6678	0.5011	0.3337	0.6648	
$\rho_l$	0.5	0.8621	0.7996	0.9255	0.8771	0.8192	0.9323	
$\sigma_b$	0.002	0.0018	0.0004	0.0034	0.0019	0.0004	0.0035	
$\sigma_l$	0.010	0.0060	0.0049	0.0071	0.0088	0.0077	0.0100	
$log(\hat{L})$		24.53			1.11			

Table 4: Posterior parameter distribution of the constrained specifications

Notes: Results based on 200,000 draws of the Metropolis algorithm.  $log(\hat{L})$  represents the log marginal likelihood difference between the unconstrained specification and the model under consideration.

Estimation results indicate that the posterior mean of the inverse of the elasticity of labour supply,  $\phi$ , equals 0.39, and the posterior mean of the autoregressive component of the labour supply shocks is highly persistent. Similarly, the magnitude of the volatility of the shocks is close to that of the unconstrained model. In general, these estimates are similar to those in the model that allow for labour market frictions, and, moreover, are in line with findings in Bencivenga (1992); De-Jong, Ingram and Whiteman (2000); Ireland (2001, 2004); Chang and Schorfheide (2003); and Zanetti (2008) who estimate standard RBC models.

What lies behind the posterior means of the parameters for the reaction of the variables to technology shocks? Chart 3 traces out the estimated model's implied impulse responses of each variable to a one standard deviation technology shock for both versions of the model, with and without labour frictions.

It is immediately noticeable that the reaction of output and consumption is quantitatively the same across the two models, while the reaction of employment is negative in the presence of labour market frictions. Notice that, as detailed below, the null reaction of employment in the absence of labour market frictions is due to the offsetting income and substitution effects on labour supply.

How can the presence of labour market frictions generate such a striking result? As mentioned, the answer lies in the way hiring costs react to productivity shocks. Here the reaction is determined by the elasticity of hiring costs to a technology shock, which is represented by the parameter  $\gamma$ . The estimation exercise allows the value of this parameter to be either positive,



Chart 3: Impulse responses to a one standard deviation technology shock. Comparison between the unconstrained model (red line) and the model with no labour frictions (blue line, B = 0). Impulse responses are depicted at the estimated median.



negative, or equal to zero and leaves the data to choose the preferred value. The estimation suggests that the data prefer  $\gamma$  to be positive, such that hiring costs comove positively with technology shocks (which is also the assumption in the calibrated model of Blanchard and Galí (2008)). To understand how this generates a negative reaction of employment to technology shocks, consider equation (11), which represents the labour market equilibrium condition. A productivity shock would increase the marginal product of labour, the first term on the right-hand side of equation (11), as in the standard RBC model, but it would also increase the cost of recruiting an additional worker, the second term on the right-hand side of equation (11), and, at the same time, reduce the hiring needs in period t + 1, the third term on the right-hand side of equation (11). The effect on the second term, namely the cost of recruiting an additional worker, dominates the other two and, as a result, the marginal rate of transformation, which is the right-hand side of equation (11) is reduced, and therefore generate a negative response of employment to technology shocks. In the standard RBC model, the correspondent equilibrium condition, equivalent to equation (11), is  $\varepsilon_t^l N_t^{\phi+1} / \varepsilon_t^b = 1$ , which implies a level of employment invariant to technology shocks, which is the result of offsetting income and substitution effects on labour supply. Without capital accumulation, such a result is standard in this class of models,

as King and Rebelo (2000) point out. Despite the different reactions of employment to a technology shock, the functioning of the two models is qualitatively similar.

#### 4.2 Hiring costs not reactive to technological shocks

Turning to the parameter describing the elasticity of hiring costs to technology shocks,  $\gamma$ , we now impose the neutral assumption that hiring costs do not react directly to technology shocks. In this way, we determine whether the data prefer the version of the model with hiring costs reacting to technology shocks or a more constrained specification where hiring costs do not directly react to technology. We test which version of the model the data prefer by imposing  $\gamma = 0$  on the specification of the model. As before, the prior distributions of the parameters are the same as those in the baseline model. Table 4 reports the posterior mean and 95% probability interval of the parameters for the constrained model. The posterior mean of the structural parameters for this constrained specification are reasonably close to those where  $\gamma$  is allowed to differ from zero. In particular, the posterior mean of the inverse of the elasticity of labour supply,  $\phi$ , equals 0.34, and the posterior mean of the autoregressive component of the labour supply shocks are highly persistent. Results indicate that the volatility of the stochastic components are of a similar magnitude than the estimates of the unconstrained model. Also in this instance, the posterior mean of  $\alpha$  is almost unitary and equals 1.01. Overall, the similarity of these estimates with those described above suggests that the underlying RBC model is consistently estimated across different model specifications. Chart 4 shows the model's implied impulse responses of each variable to a one standard deviation technology shock for both the constrained model where  $\gamma = 0$ , and the RBC model with labour frictions.

Output, consumption, and employment positively react to a technology shock, as in the unconstrained specification. When  $\gamma = 0$ , hiring costs do not directly react to technological innovations. In this case, the effect on the second term on the right-hand side of equation (11), namely the cost of recruiting an additional worker, is dominated by the counteracting effect of the two other terms, thus generating a positive response of employment to technology shocks. The positive reaction of employment leads to a positive response in the number of hires and this, coupled with the negative reaction of unemployment, generates an increase in labour market tightness and, consequently, the cost of hiring increases slightly on impact.



Chart 4: Impulse responses to a one standard deviation technology shock. Comparison between the unconstrained model (blue line) and model with hiring costs not reacting to technology shocks (red line,  $\gamma = 0$ ). Impulse responses are depicted at the estimated median.



#### 4.3 Model comparison

In order to establish whether the data prefer the unconstrained formulation of the model, the version without labour market frictions (B = 0), or the version in which hiring costs do not directly react to technological innovations  $(\gamma = 0)$ , we first consider the difference between the log marginal likelihood of each model with respect to the log marginal likelihood of the unconstrained specification. We thus define the marginal likelihood of a model, *J*, as follows:  $M_J = \int_{\Theta} P(\Theta|J)P(Z^T|\Theta, J)d\Theta$ . Where  $P(\Theta|J)$  is the prior density for model *J*, and  $P(Z^T|\Theta, J)$  is the likelihood function of the observable data, conditional on the parameter space  $\Theta$  and the model *J*. The marginal likelihood of a model (or the Bayes factor) is directly related to the predicted density of the model given by:  $\hat{p}_{T+1}^{T+m} = \int_{\Theta} P(\Theta|Z^T, J) \prod_{t=T+1}^{T+m} P(z_t|Z^T, \Theta, J)d\Theta$ . Therefore the marginal likelihood of a model also reflects its prediction performance.

Considering that this criterion penalises overparametrisation, models with labour market frictions do not necessarily rank better if the extra friction does not sufficiently help in explaining the data. As from the last row of Table 4, the log marginal likelihood difference between the unconstrained

specification and the model with no hiring costs is 24.53. In other words, in order to choose the constrained version over the original formulation, the Bayes factor requires a prior probability over the constrained version  $e^{24.53}$  times larger than over the unconstrained model. This can be accepted as conclusive evidence in favor of the model with labour market frictions, as suggested in Rabanal and Rubio-Ramírez (2005). Referring to the last row of Table 4, the data also weakly prefer the unconstrained version of the model against the specification in which hiring costs are insensitive to technology shocks. In fact, the log-difference between the unconstrained specification and the one in which  $\gamma = 0$ , is 1.11.

As a final exercise, in line with the RBC tradition and the seminal work by Merz (1995), we determine which version of the model better matches the sample statistics in the data. Here the series are treated in the same way as in the estimation exercise. Table 5 reports measures of volatility for the posterior means relative to output for the series of consumption,  $C_t$ , and the unemployment rate,  $u_t$ , in the different models and the data. The model with labour market frictions produces relative standard deviations of the unemployment rate and consumption that are closer to the values in the data, than the specifications without labour frictions or without hiring costs reacting to technology shocks.

	Data	Unconstrained	No hiring costs	No reaction to						
		model	model $(B = 0)$	technology model ( $\gamma = 0$ )						
Moments										
$\sigma_u/\sigma_y$	0.97	0.52	0.50	0.48						
$\sigma_c/\sigma_y$	0.80	0.96	1	0.99						
$\sigma_y$	1.58	1.00	1.08	1.10						

Table 5. Moments comparison

Notes: The data are logged, and then HP-filtered, as in the model. Data is treated in the same way as in the estimation exercise, for consistency simulated series are also logged and HP-filtered.

Overall, the match between models with labour market frictions and data is better than that of alternative specifications. In the models characterised by labour market frictions, as in the data, consumption is always less volatile than output, and the unemployment rate is less volatile than both output and consumption.

#### 5 Conclusion

Recent empirical evidence led by Galí (1999) and supported by several other studies suggests that a positive technology shock leads to a decline in labour inputs. This is the opposite of a key prediction of the standard RBC model, thereby calling the validity of the RBC paradigm into question. This paper has investigated whether the presence of labour market frictions, which are modelled as in Blanchard and Galí (2008), may rehabilitate the RBC framework. Using Bayesian techniques, we show that data support the presence of labour market frictions as the factor responsible for the negative response of employment to a technology shock. The findings of this paper support those who suggest that it seems premature to reject the notion that technology shocks are the main driving forces of the business cycle on the ground of the negative response of employment to technology shocks.



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